

## Revision of financial forecasts for FY ending 3/2012

## September 22, 2011 The Kansai Electric Power Co., Inc.

Financial forecasts are subject to change depending upon the changes of business environments and other conditions.



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## Point of the revision of financial forecasts

### <financial forecasts>

Financial forecasts for FY2012(Year ended Mar. 31, 2012) were not announced on July 28,2011, because we could not forecast electrical power demand and the schedule for the resumption of the operations of our nuclear power plants due to the impact of the Great East Japan Earthquake disaster and its accompanying accidents at the Fukushima Daiichi Nuclear Power Plants.

#### (financial forecasts for the half-year ending 9/2011)

Based on our recent business results, we announce our financial forecasts for the half-year ending 9/2011 (consolidated, non-consolidated), which we were not announced on July 28,2011.

#### (financial forecasts for the year ending 3/2012)

- A reasonable forecast for FY2012(Year ended Mar. 31, 2012) cannot be made at this point continuously because we cannot forecast electrical power demand and the schedule for the resumption of the operations of our nuclear power plants due to the impact of the Great East Japan Earthquake disaster and its accompanying accidents at the Fukushima Daiichi Nuclear Power Plants.
- > The forecast for FY2012 will be disclosed as soon as it becomes available.

### <Dividend Forecast>

> We maintain the dividends at the rate of ¥60 per share (Interim:¥30,Year end:¥30).

# **KANSAI** Financial forecasts for the half-year ending 9/2011

(consolidated, non-consolidated)

	Consolidated			Non-consolidated			
(billion yen)	Revised (E)	Previous (E)*	Change	Revised (E)	Previous (E)*	Change	
Operating revenues	1,400.0	1,400.0	±0 (-)	1,260.0	1,260.0	±0 (-)	
Operating income	45.0	115.0	-70.0 (-60.9%)	25.0	100.0	-75.0 (-75.0%)	
Ordinary income	40.0	105.0	-65.0 (-61.9%)	15.0	90.0	-75.0 (-83.3%)	
Net income	24.0	68.0	-44.0 (-64.7%)	10.0	59.0	-49.0 (-83.1%)	

( ): Changes from the previous estimate, %

#### <Major factors>

#### <Sensitivity of major factors>

		Revised (E)	Previous (E)*	(billion yen)	Revised (E)	Previous * (E)
Electricity sales (TWh)		74.1	73.8			
ĺĺ	Residential	24.0	23.6 Nuclear capacity factor per 1%	3.4	3.3	
				Water run-off ratio per 1%	0.7	0.7
	Commercial and industrial	50.2	50.2			
Nuclear capacity factor (%)		57.8	Approx. 78	All Japan CIF crude oil price per \$1/barrel	2.5	1.7
Water run-off ratio (%)		106.5	100	Exchange rate [TTM] per ¥1/\$	4.6	3.3
All Japan CIF crude oil price (\$/barrel)		Approx. 114	Approx. 110	Interest rate [long-term prime rate] per 1%	2.0	2.0
Ех	Exchange rate [TTM] (yen/\$) Approx. 80		Approx. 85	Sensitivity of major factors are subject to change if the rapid and drastic		
	terest rate [long-term ime rate] (%)	Approx. 1.5	Approx. 1.5	changes of major factors happen		

\*Previous forecasts were announced on April 27,2011



## Details of financial forecasts for the half-year

### ending 9/2011 (non-consolidated)

(billion yen)

(billion yen)

	Revised (E)	Previous (E)*	Change	Breakdown
Operating revenues	1,260.0	1,260.0	±0	•Increase in electricity sales volume +6.0 •Decrease in revenue per kWh  −9.0
Ordinary income	y15.090.0• Decrease in reven • Change of amount		<ul> <li>Increase in electricity sales volume +2.0</li> <li>Decrease in revenue per kWh -9.0</li> <li>Change of amount of thermal power generation -62.0</li> <li>Decrease in fuel costs due to down of fuel prices +14.0</li> <li>Other -20.0</li> </ul>	
Net income	10.0	59.0	-49.0	

\*Previous forecasts were announced on April 27,2011

### Breakdown of ordinary income change





# Appendix



### Financial forecasts (consolidated, non-consolidated)

A reasonable forecast for FY2012(Year ended Mar. 31, 2012) cannot be made at this point because we cannot forecast electrical power demand and the schedule for the resumption of the operations of our nuclear power plants due to the impact of the Great East Japan Earthquake disaster and its accompanying accidents at the Fukushima Daiichi Nuclear Power Plants. The forecast for FY2012 will be disclosed as soon as it becomes available.

(billion yen)	Conso	lidated	Non- consolidated		
(billion yen)	Revised (E)	Previous (E)*	Revised (E)	Previous (E) *	
Operating revenues	_	2,890.0	_	2,580.0	
Operating income	—	190.0	—	140.0	
Ordinary income	—	160.0	—	120.0	
Net income	_	100.0	_	78.0	

#### <Major factors>

#### <Sensitivity of major factors>

		Revised (E)	Previous (E) <sup>*</sup>	(billion yen)	Revised	Previous*	
Electricity sales (TWh)		—	148.5		(E)	(E)	
	Residential	_	50.8	Nuclear capacity factor per 1%	_	6.6	
	Commercial and industrial	—	97.7	Water run-off ratio per 1%	_	1.1	
Nuclear capacity factor (%)		_	Approx. 80	All Japan CIF crude oil price per \$1/barrel	_	3.5	
Water run-off ratio (%)		—	100	Exchange rate [TTM] per ¥1/\$		6.9	
All Japan CIF crude oil price (\$/barrel)			Approx. 110	Interest rate [long-term prime rate] per 1%		4.8	
Exchange rate [TTM] (yen/\$)		—	Approx. 85	Sensitivity of major factors are subject to change if the rapid and drastic		and drastic	
Interest rate [long-term prime rate] (%)		_	Approx. 1.5	changes of major factors happen.			

#### \*Previous forecasts were announced on April 28,2011



### For further information

Planning Group (Investor Relations) Office of Accounting and Finance The Kansai Electric Power Co., Inc.

Telephone:+81 6 6441 8821 (operator)Facsimile:+81 6 6441 0569Website:http://www.kepco.co.jp