

# Financial results for 3Q of FY ending 3/2010 & Financial forecasts for FY ending 3/2010

January 29, 2010
The Kansai Electric Power Co., Inc.

Financial forecasts are subject to change depending upon the changes of business environments and other conditions.



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#### Financial highlights (consolidated, non-consolidated)

(billion yen)

	Consolidated (a)			Nor	n-consolidate	(a)/(b)		
	4/09-12/09	4/08-12/08	Change	4/09-12/09	4/08-12/08	Change	4/09-12/09	4/08-12/08
Operating revenues	1,898.6	2,039.5	-140.9 (-6.9%)	1,726.5	1,879.2	-152.7 (-8.1%)	1.10	1.09
Operating income or loss	207.3	-81.1	+288.5 ( <i>-</i> )	175.1	-111.7	+286.8 ( <i>-</i> )	1.18	_
Ordinary income or loss	183.8	-107.6	+291.4 ( <i>-</i> )	154.8	-136.3	+291.1 (—)	1.19	
Net income or loss	120.2	-70.1	+190.3 (-)	98.6	-89.9	+188.6 (-)	1.22	_

		Consolidate	d	Non-consolidated			
	Dec. 31, 2009	Mar. 31, 2009	Change	Dec. 31, 2009	Mar. 31, 2009	Change	
Total assets	7,065.7	6,970.1	+95.6 (+1.4%)	6,244.7	6,243.4	+1.3 (+0.0%)	
Interest-bearing debt	3,427.3	3,466.9	-39.6 (-1.1%)	2,983.2	3,075.3	-92.1 (-3.0%)	
Equity ratio	25.0%	24.4%	+0.6%	23.7%	23.2%	+0.5%	

<sup>\*1. ( ):</sup> Changes from the previous term, %

<sup>\*2.</sup> Ordinary income or loss means Income or loss before Provision for (reversal of) Reserve for Fluctuation in Water Level, special items and Income taxes and Minority interests



#### Major factors (non-consolidated)

		4/09-12/09	4/08-12/08	Change
Electricity sales (TWh)		103.9 ( 94.6)	109.9 ( 99.0)	-5.9
	Residential (TWh) Commercial and industrial (TWh) (*2)	34.2 ( 98.7) 69.8 ( 92.7)	34.6 ( 98.6) 75.2 ( 99.2)	-0.5 -5.5
Nuclear capacity factor (%)		80.3	66.0	+14.3
Water ru	un-off ratio (%)	96.3	84.9	+11.4
All Japa	n CIF crude oil price (\$/barrel)	66.5	105.1	-38.6
Exchange rate [TTM] (yen/\$)		94	103	-9
Interest	rate [long-term prime rate] (%)	1.94	2.33	-0.39

<sup>\*1. ( ) :</sup> Changes from the previous term, %

<sup>\*2.</sup> Including the liberalized segment



#### Electricity sales

#### <Electricity sales volume>

(million kWh, %)

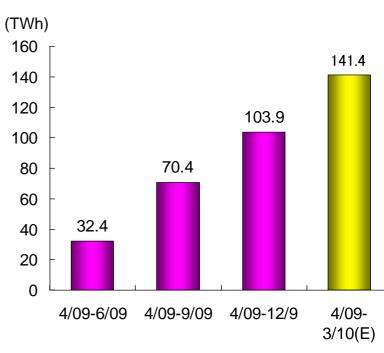
			4/09-9/09	Oct.	Nov.	Dec.	4/09-12/09
Regulated	Light	tning	23,161 (98.4)	3,463 (98.1)	3,667 (99.4)	3,891 (99.8)	34,183 (98.7)
	Power	Low voltage	2,845 (93.1)	417 (92.8)	336 (93.6)	347 (96.4)	3,945 (93.4)
segment		Others	421 (96.8)	57 (95.7)	68 (95.1)	72 (93.9)	618 (96.2)
		Sub total	3,266 (93.5)	474 (93.1)	404 (93.9)	419 (95.9)	4,563 (93.7)
	Sub	total	26,428 (97.8)	3,937 (97.5)	4,071 (98.8)	4,310 (99.4)	38,746 (98.0)
Libei	Liberalized segment		43,962 (90.8)	7,323 (93.4)	6,915 (96.5)	7,003 (101.0)	65,202 (92.7)
Tota	I		70,390 (93.3)	11,260 (94.8)	10,986 (97.3)	11,313 (100.4)	103,949 (94.6)

#### [Breakdown of liberalized segment]

Commercial	17,755	2,775	2,523	2,599	25,652
	(98.4)	(97.1)	(98.2)	(99.0)	(98.3)
Industrial	26,207	4,548	4,392	4,404	39,550
	(86.3)	(91.3)	(95.5)	(102.2)	(89.4)

<sup>\* ( ):</sup> Changes from the previous term, %

#### <Electricity sales results and forecasts>



\* The figure announced on October 30,2009 has been unchanged.

Total electricity sales for 3Q of FY 3/2010 decreased to 103,949 million kWh (-5.4%) from the same period in the previous year for the following reasons.

- •Decrease in electricity demand for air conditioning due to the relatively low temperature in the summer.
- •Decrease in industry demand due to reduction of corporate production activities.



	No	n-con	<u>isolida</u>	ated	statements of operations (billion yen)
		4/09-12/09	4/08-12/08	Change	Breakdown
	rdinary revenues Operating revenues)	1,747.9 (1,726.5)	1,903.9 (1,879.2)	-155.9 (-152.7)	
	Electricity sales	1,639.0	1,763.5	-124.5	•Decrease in electricity sales volume -95.0
	Others	108.9	140.3	-31.4	•Sold power to non-utility companies -16.7 •Non-electric business revenues -11.7
0	rdinary expenses	1,593.1	2,040.2	-447.0	
	Personnel	177.9	178.0	-0.1	
	Fuel	249.2	559.9	-310.6	•Fossil fuel costs -314.6  •Improvement of nuclear capacity factor -105.0 •Increase in water flow -13.0 •Decrease in fossil-fuel costs due to improvement of fuel efficiency for electric power generation -12.0 •Decline of oil, LNG and coal prices -115.0 •Appreciation of the yen -30.0 •Nuclear fuel costs +3.9
	Backend expenses of nuclear power	77.3	86.1	-8.8	<ul> <li>Reprocessing cost of irradiated nuclear fuel -15.8</li> <li>Reprocessing cost of irradiated nuclear fuel without definite plans +1.8</li> <li>Disposal cost of specified radioactive wastes +3.4</li> <li>Decommissioning of nuclear power units +1.7</li> </ul>
	Maintenance	190.2	192.0	-1.8	
	Taxes other than income taxes	107.1	113.8	-6.7	<ul> <li>Promotion of power-resources development tax -2.3</li> <li>Nuclear fuel tax -2.1</li> <li>Property tax -1.1</li> </ul>
	Depreciation	234.6	227.9	+6.6	•Fossil-fired power +6.3
	Purchased power	271.4	370.3	-98.9	•From other utilities -49.9 •From other non-utility companies -49.0
	Interest expenses	37.7	38.5	-0.8	

•Non-electric business expenses -18.3

Other

Ordinary income or loss

247.5

154.8

273.3

-136.3

-25.7

+291.1



#### Financial forecasts (consolidated, non-consolidated)

	4/09-3/10 (E)		
	Consolidated	Non-consolidated	
Operating revenues	2,610.0	2,350.0	
Operating income	205.0	160.0	
Ordinary income	173.0	130.0	
Net income	113.0	78.0	

The figure announced on October 30,2009 has been unchanged.

<Major factors>

Revised (E) Previous (E) **Electricity sales (TWh)** 141.4 141.4 Residential 49.6 49.9 **Commercial and industrial** 91.8 91.5 **Nuclear capacity factor (%)** 78.3 78.0 97.1 97.2 Water run-off ratio (%) All Japan CIF crude oil price Approx. 70 Approx. 66 (\$/barrel) Exchange rate [TTM] (yen/\$) Approx. 94 Approx. 95 Interest rate [long-term Approx. 1.9 Approx. 2.2 prime rate] (%)

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(hillion ven)

<5ensitivity of major factors>		(Dillion yen)
	Revised (E)	Previous (E)
Nuclear capacity factor per 1%	7.8	8.0
Water run-off ratio per 1%	1.2	1.3
All Japan CIF crude oil price per \$1/barrel	3.7	3.6
Exchange rate [TTM] per ¥1/\$	4.2	3.9
Interest rate [long-term prime rate] per 1%	3.7	3.7

•Sensitivity of major factors are subject to change if the rapid and drastic changes of major factors happen.

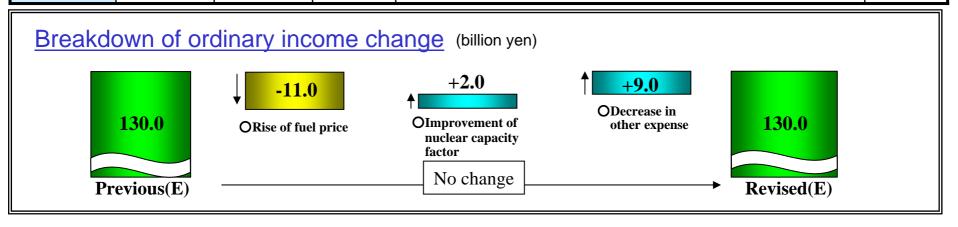
**[Dividend forecasts** for FY ending 3/10]

<b>S</b>		Interim	Year-end	Annual
	Dividend per share	¥ 30	¥30 (E)	¥ 60 (E)



#### Details of financial forecasts (non-consolidated) (billion yen)

	Revised (E)	Previous (E)	Change	Breakdown	4/08-3/09 (actual)
Operating revenues	2,350.0	2,350.0	1		2,565.3
Ordinary income or loss	130.0	130.0	_	<ul> <li>Rise of fuel price -11.0</li> <li>Decrease in fossil-fuel costs due to nuclear capacity factor improvement +2.0</li> <li>Decrease in other expense +9.0</li> </ul>	-51.9
Net income or loss	78.0	78.0	_		-41.7





#### Non-electric business



#### Financial highlights of non-electric business

(billion yen)

		4/09-12/09	Change from 4/08-12/08	Breakdown
Non-electric business	Sales to non- group companies	218.3	+2.9	
(*1)	Ordinary income	42.2	+10.0	
Integrated energy	Sales to non- group companies	48.7	-3.0	•Decrease in sales price (gas)
supply (*2)	Ordinary income	3.7	+4.6	Decline of material price
Information and	Sales to non- group companies	90.8	+9.1	•Increase in FTTH subscribers
telecommunications	Ordinary income	11.9	+2.6	-Increase in Firm subscribers
Lifecycle-related	Sales to non- group companies	31.5	+2.1	Increase in the number of house sales
business	Ordinary income	6.0	-0.8	
Other business	Sales to non- group companies	47.1	-5.3	•Decrease in order amount
Other business	Ordinary income	20.4	+3.5	<ul> <li>Increase in affiliates</li> <li>accounted for by equity method</li> </ul>

<sup>\*1.</sup> Figures in this page are before eliminations, and excluding exchange gain or loss unrealized.

<sup>\*2. &#</sup>x27;Integrated energy supply' includes 'Gas supply business', 'Fuel supply business' and a part of 'Steam supply business' booked as 'non-electric business' in non-consolidated financial statement.



#### Financial forecasts of non-electric business

(billion yen)

			Revised (E)	Change from previous forecast (10/2009)	Breakdown
Non-electric business		Sales to non- group companies	320.0	-4.0	
(^	<b>*1)</b>	Ordinary income	56.0	±0	
	Integrated energy supply (*2)	Sales to non- group companies	64.0	+1.0	Increase in sales volume (gas)
		Ordinary income	2.0	±0	
	Information and telecommunications	Sales to non- group companies	123.0	±0	
		Ordinary income	15.0	±0	
	Lifecycle-related business	Sales to non- group companies	63.0	-5.0	Decrease in the number of house sales
		Ordinary income	7.0	±0	
	Other business	Sales to non- group companies	70.0	±0	
		Ordinary income	32.0	±0	

<sup>\*1.</sup> Figures in this page are before eliminations, and excluding exchange gain or loss unrealized.

<sup>\*2. &#</sup>x27;Integrated energy supply' includes 'Gas supply business', 'Fuel supply business' and a part of 'Steam supply business' booked as 'non-electric business' in non-consolidated financial statement.



## Appendix



### Sales performance and objectives

		4/08-12/08	4/09-12/09	Objective
Electric business	Increase of all-electric- houses	82 thousand	73 thousand	380 thousand (FY ending 3/2010 ~ FY ending 3/2012)

(appendix)		Dec. 31, 2009
Electric business	Number of all-electric- houses	750 thousand

		4/08-12/08	4/09-12/09	Forecast
Integrated energy Supply	Sales volume of gas and heavy oil [equivalent to LNG] (tons)	630 thousand	570 thousand	750 thousand (FY ending 3/2010)

		Mar. 31, 2009	Dec. 31, 2009	Forecast
	Number of individual customers	904 thousand	1,011 thousand	1,050 thousand (as of 3/2010)
Information and telecommunications	Number of FTTH subscribers	844 thousand	961 thousand	1,000 thousand (as of 3/2010)
	Number of corporate customers	30 thousand	32 thousand	32 thousand (as of 3/2010)



#### For further information

Planning Group (Investor Relations)
Office of Financing & Accounting
The Kansai Electric Power Co., Inc.

Telephone :+81 6 6441 8821 (operator)

Facsimile :+81 6 6441 0569

Website :http://www.kepco.co.jp