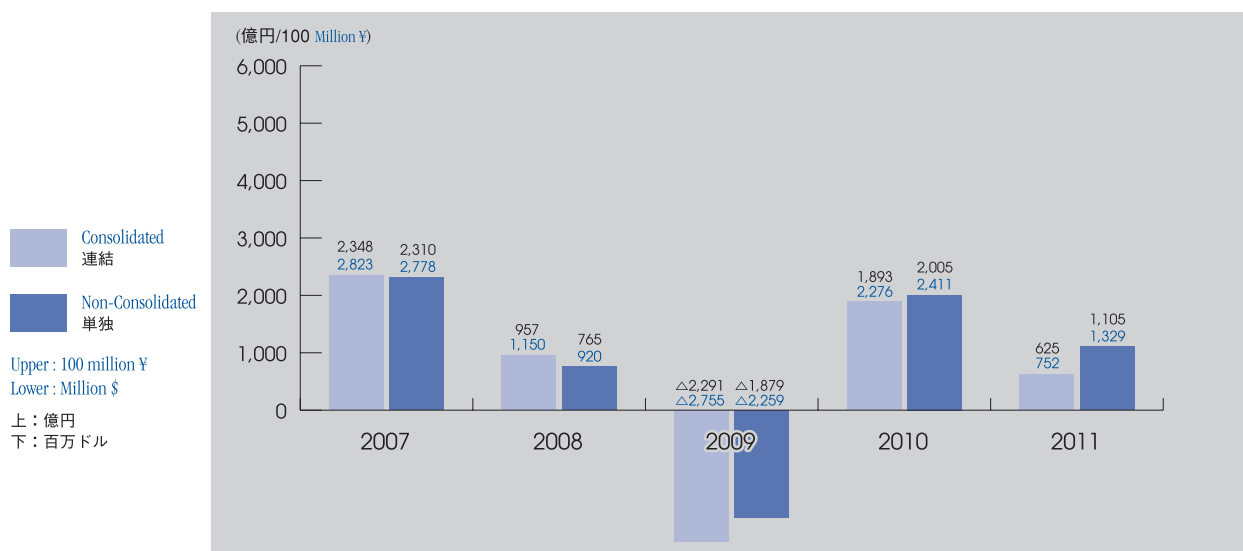


FREE CASH FLOW フリーキャッシュフロー

Generation of Free Cash Flow

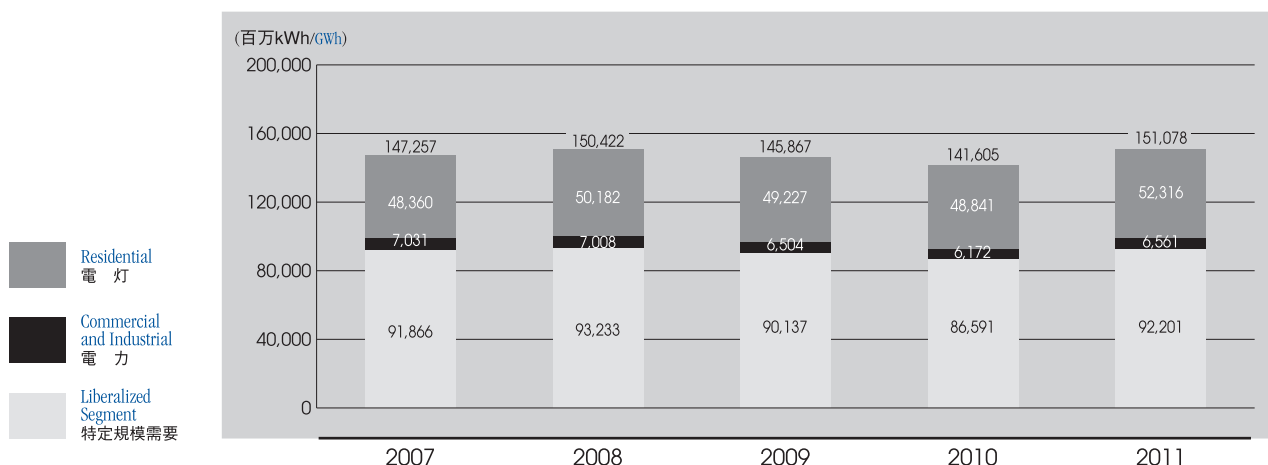
フリーキャッシュフローの創出



DEMAND AND SUPPLY 需要と供給

Electricity Sales

販売電力量



	2007	2008	2009	2010	2011
販売電力量の内訳 (百万kWh) と対前年比率 (%) Breakdown of Electricity Sales (GWh) and Comparison with the Previous Year (%)					
特定規模需要以外の需要 Regulated Segment	55,391 (98.3%)	57,190 (103.2%)	55,731 (97.4%)	55,013 (98.7%)	58,876 (107.0%)
電灯 Lighting	48,360 (99.3%)	50,182 (103.8%)	49,227 (98.1%)	48,841 (99.2%)	52,316 (107.1%)
電力 Power	7,031 (92.1%)	7,008 (99.7%)	6,504 (92.8%)	6,172 (94.9%)	6,561 (106.3%)
低圧 Low Voltage	5,976 (91.9%)	6,001 (100.4%)	5,576 (92.9%)	5,286 (94.8%)	5,702 (107.9%)
その他 Others	1,054 (93.4%)	1,007 (95.6%)	929 (92.2%)	886 (95.5%)	859 (97.0%)
特定規模需要 Liberalized Segment	91,866 (101.2%)	93,233 (101.5%)	90,137 (96.7%)	86,591 (96.1%)	92,201 (106.5%)
合計 Total Electricity Sales	147,257 (100.1%)	150,422 (102.1%)	145,867 (97.0%)	141,605 (97.1%)	151,078 (106.7%)

契約口数と契約電力*1 Number of Contracts or Contract Demand*1

電灯計 (口数) Residential (Number of Contracts)	12,134,596	12,207,239	12,289,687	12,346,793	12,412,052
電力計 (kW) Commercial and Industrial (kW)	8,567,271*2	8,398,824*2	8,195,379*2	7,986,089*2	7,806,114*2

*1 各3月31日

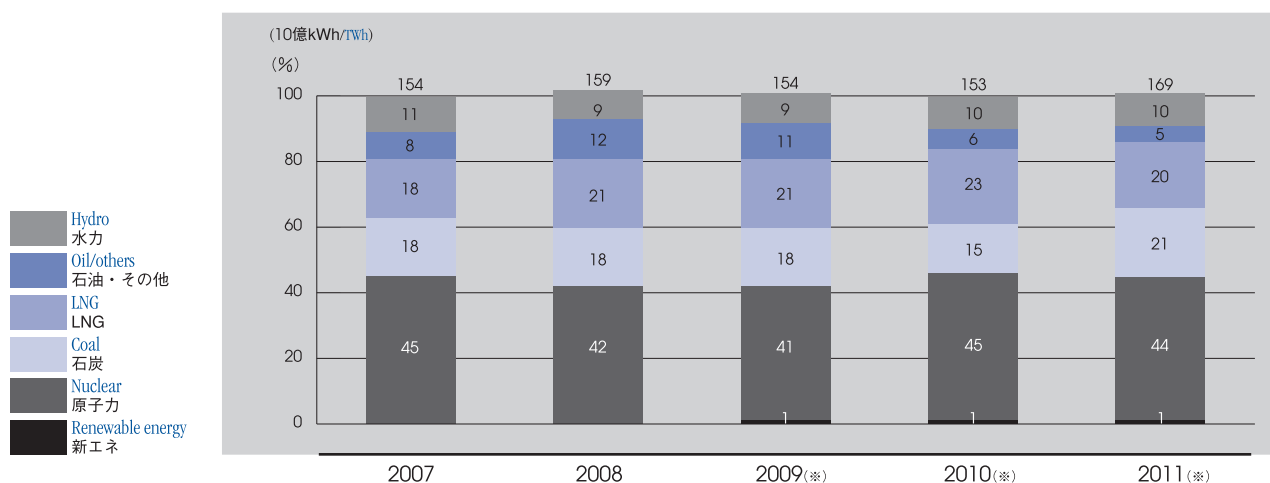
As of march 31

*2 特定規模需要を除く

Excluding the Liberalized Segment (In April 2005, the retail market for large customers, using over 50kW was liberalized.)

Total Power Generation by Energy Source

発電電力量構成比

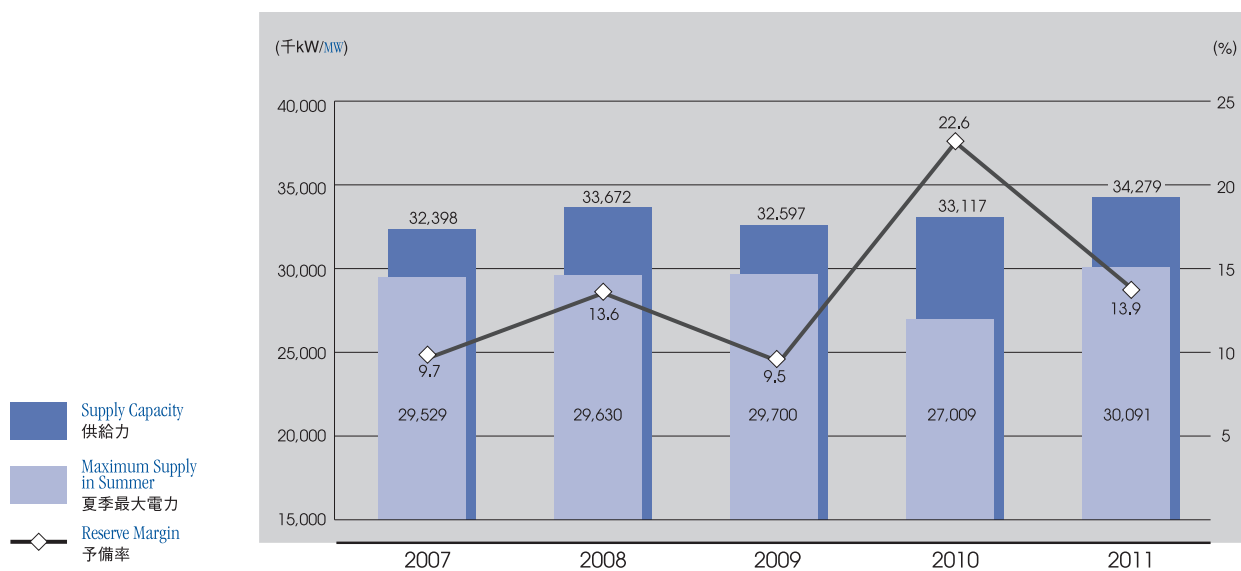


(※) 2009より新エネを区分表示している
 ・棒グラフ内の数字は比率を示す。
 ・発電電力量には他社受電分を含む。

Renewable energy is disclosed after 2009.
 Figures within bars are percentages.
 Figures include output from other utilities.

Supply Capacity

供給力



需給バランス

	2007	2008	2009	2010	2011
夏季最大電力(千kW) Maximum Supply In Summer (MW)	29,529	29,630	29,700	27,009	30,091
供給力(千kW) Supply Capacity (MW)	32,398	33,672	32,597	33,117	34,279
予備力(千kW) Reserve Power (MW)	2,869	4,042	2,897	6,108	4,188
予備率(%) Reserve Margin (%)	9.7	13.6	9.5	22.6	13.9