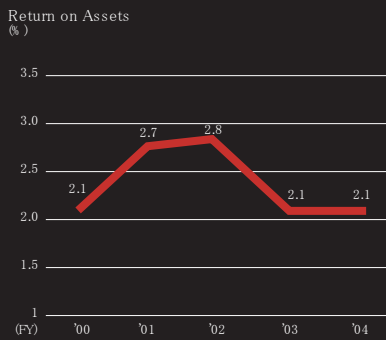
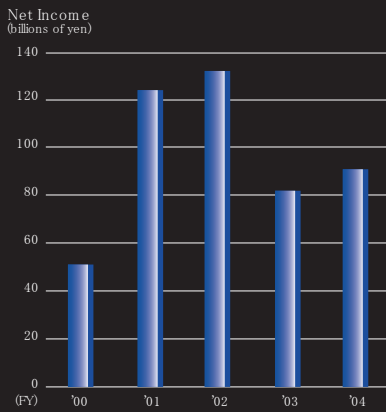




Financial Highlights (Consolidated Basis)

Financial Data

	2003 (billions of yen)	2004 (billions of yen)	2004 (millions of U.S. dollars)
Operating Revenues	¥ 2,615.1	¥ 2,540.1	\$ 24,034
Operating Income	325.5	349.4	3,307
Net Income	80.4	90.1	853
Total Assets	7,402.3	7,150.8	67,658

Per Share Data (Yen and U.S. dollars)

Net Income	83.5	94.8	0.90
Cash Dividends	50.0	50.0	0.47

Key Ratios (%)

Shareholders' Equity Ratio	20.9%	22.9%
Return on Equity (ROE)	5.1%	5.7%
Return on Assets (ROA)	2.1%	2.1%

Notes: 1. U.S. dollar amounts have been translated from yen, for convenience only, at the rate of ¥105.69=US\$1, the approximate rate of exchange at March 31, 2004.
2. ROA= (Income Before Income Taxes+ Financial Expenses) x (1 -Income Tax Rate) /Total Assets

Financial Highlights (Non-Consolidated Basis)

Financial Data

	2003 (billions of yen)	2004 (billions of yen)	2004 (millions of U.S. dollars)
Operating Revenues	¥ 2,482.7	¥ 2,375.2	\$ 22,474
Operating Income	315.5	329.4	3,117
Net Income	97.2	118.4	1,121
Total Assets	6,772.3	6,540.8	61,887

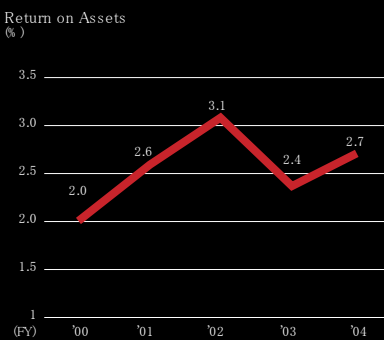
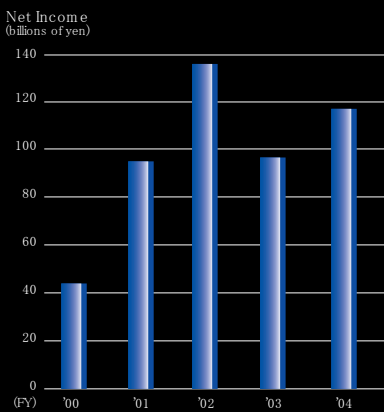
Per Share Data (Yen and U.S. dollars)

Net Income	101.4	125.0	1.18
Cash Dividends	50.0	50.0	0.47

Key Ratios (%)

Shareholders' Equity Ratio	19.6%	21.9%
Return on Equity (ROE)	7.3%	8.6%
Return on Assets (ROA)	2.4%	2.7%

Notes: 1. U.S. dollar amounts have been translated from yen, for convenience only, at the rate of ¥105.69=US\$1, the approximate rate of exchange at March 31, 2004.
2. ROA= (Income Before Income Taxes+ Financial Expenses) x (1 -Income Tax Rate) /Total Assets



Contents

Financial Highlights	C2/1
Message from the Management	2
Business Focus: Demand and Supply	6
Business Focus: Deregulation and Business Strategies	8
Business Focus: Marketing Strategies	10
Business Focus: Financial Strategies	12
Business Focus: Group Strategies	14
Environmental Initiatives	16
Research and Development	18
Developments in Kansai	20
Directors and Auditors	22
Financial Section	23
Corporate Data	58
Major Power Plants In Service	C3