

## Financial Highlights (Consolidated Basis)

2002  
(billions of yen)  
2003  
(billions of yen)  
2003  
(millions of U.S. dollars)

### Financial Data

Operating Revenues .....	¥ 2,651.5	¥ 2,615.1	\$ 21,756
Operating Income .....	319.3	325.5	2,708
Net Income .....	128.4	80.4	669
Total Assets .....	7,507.5	7,402.3	61,583

### Per Share Data (Yen and U.S. dollars)

Net Income .....	131.6	83.5	0.69
Cash Dividends .....	50.0	50.0	0.42

### Key Ratios (%)

Shareholders' Equity Ratio .....	21.1%	20.9%
Return on Equity (ROE) .....	8.2%	5.1%
Return on Assets (ROA) .....	2.8%	2.1%

Notes: 1. U.S. dollar amounts have been translated from yen, for convenience only, at the rate of ¥120.20=US\$1, the approximate rate of exchange at March 31, 2003.

2. ROA=(Income Before Income Taxes+ Financial Expenses) x (1 - Income Tax Rate) / Total Assets

## Financial Highlights (Non-Consolidated Basis)

2002  
(billions of yen)  
2003  
(billions of yen)  
2003  
(millions of U.S. dollars)

### Financial Data

Operating Revenues .....	¥ 2,520.8	¥ 2,482.7	\$ 20,655
Operating Income .....	311.2	315.5	2,625
Net Income .....	137.0	97.2	809
Total Assets .....	7,043.4	6,772.3	56,342

### Per Share Data (Yen and U.S. dollars)

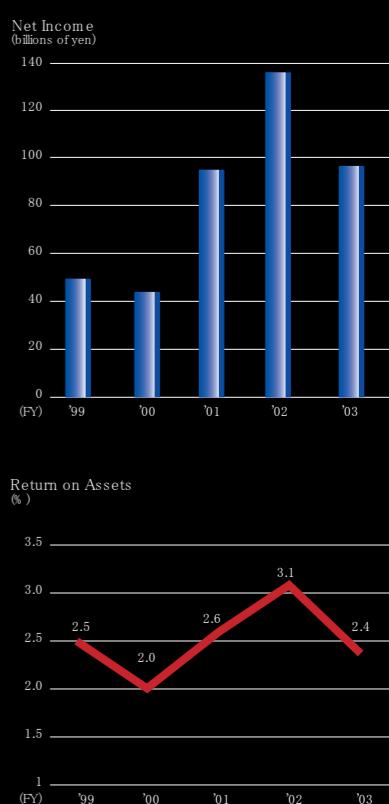
Net Income .....	140.4	101.4	0.84
Cash Dividends .....	50.0	50.0	0.42

### Key Ratios (%)

Shareholders' Equity Ratio .....	19.0%	19.6%
Return on Equity (ROE) .....	10.2%	7.3%
Return on Assets (ROA) .....	3.1%	2.4%

Notes: 1. U.S. dollar amounts have been translated from yen, for convenience only, at the rate of ¥120.20=US\$1, the approximate rate of exchange at March 31, 2003.

2. ROA=(Income Before Income Taxes+ Financial Expenses) x (1 - Income Tax Rate) / Total Assets



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