

Financial results for 2Q of FY ending 3/2018 & Financial forecasts for FY ending 3/2018

October 27, 2017 The Kansai Electric Power Co., Inc.

Financial forecasts are subject to change depending upon the changes of business environments and other conditions.

■ Financial highlights for 2Q of FY ending 3/2018

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Overview

[2Q of FY ending 3/2018 Earnings Results]

: Both consolidated and non-consolidated financial results showed increased revenues and decreased income.

(Maintained a surplus for the fifth consecutive year on a consolidated basis, and for the third consecutive year on a non-consolidated basis)

- •Income : Electricity sales revenues decreased, however, the increase of wheeling revenue and sold power to other suppliers as well as the increase of the operating revenues in the "gas supply business" and the "IT/communications" finally led to a rise in revenues.
- •Expenses :We strived to thoroughly streamline business; the resumption of operation at Takahama Units 3 and 4 reduced fuel costs, but the rise in fuel prices increased fuel and raw material cost of the gas supply business.

 \rightarrow Our business environments such as continuous reduction of electricity sales

remain severe.

We will continue to improve operating revenues, make the maximum effort to thoroughly streamline business, continue to operate Takahama Units 3 and 4 in a safe and stable manner, and strive to resume operation of nuclear power plants that have been confirmed safe without further delay.

(FY2017 Earnings forecast) : Not yet determined

•Due to that Ohi Units 3 and 4 have not fully operated and for other reasons, at present both operating revenues and income are still "not yet determined."

Financial highlights

	Со	nsolidated ((a)	Non-	consolidate	(a)/(b)		
(billion yen)	4/17- 9/17	4/16- 9/16	Change	4/17- 9/17	4/16- 9/16	Change	4/17- 9/17	4/16- 9/16
Operating revenues	1,548.5	1,515.3	+33.2 (+2.2%)	1,342.9	1,331.5	+11.3 (+0.9%)	1.15	1.14
Operating income	161.3	168.3	-6.9 (-4.2%)	131.5	144.3	-12.7 (-8.9%)	1.23	1.17
Ordinary income (*2)	157.8	160.9	-3.0 (-1.9%)	127.7	136.5	-8.8 (-6.5%)	1.24	1.18
Net income (*3)	115.2	119.3	-4.1 (-3.5%)	93.7	101.6	-7.9 (-7.8%)	1.23	1.17

	(Consolidated	1	Non-consolidated			
(billion yen)	Sep.30, 2017	Mar.31, 2017	Change	Sep.30, 2017	Mar.31, 2017	Change	
Interest-bearing debt	3,763.4	3,821.5	-58.0	3,377.4	3,401.0	-23.6	
Equity ratio	20.7%	19.3%	+1.4%	16.0%	14.7%	+1.3%	

*1 () : Changes from the previous term, %

*2 Ordinary income means income before provision for or reversal of reserve for fluctuation in water level, special items and income taxes and noncontrolling interests.

*3 The consolidated net income means the net income attributable to owners of the parent.

[Dividend for FY ending 3/2018]		Interim	Year-end	Annual
	Dividend per share	¥ 15	Undetermined	Undetermined

Major factors (non-consolidated)

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	4/17-9/17	4/16-9/16	Change	(billion yen)	4/17- 9/17	4/16- 9/16
Electricity sales (TWh)	(92.7) 56.9	(94.9) 61.4	-4.5	Nuclear capacity factor per 1%	2.0	2.2
				Water run-off ratio per 1%	0.6	0.5
Residential Commercial and Industrial	(93.4) 19.4 (92.3) 37.5	(99.4) 20.7 (92.8) 40.6	-1.4 -3.1	All Japan CIF crude oil price per \$1/barrel	2.5	3.6
Electricity sales to other utility and non-utility companies (TWh)	3.6	1.7	+1.9	Exchange rate [TTM] per ¥1/\$	2.3	2.9
Nuclear capacity factor (%)	13.5	0.0	+13.5	Interest rate [long-term prime rate] per 1%	3.1	2.7
Water run-off ratio(%)	97.1	89.7	+7.4	 Sensitivity of major factor if the rapid and drastic character happen. 		
All Japan CIF crude oil price (\$/barrel)	51.4	43.8	+7.6			
Exchange rate [TTM] (yen/\$)	111	105	+6			
Interest rate [long-term prime rate] (%)	0.97	0.94	+0.03			

• "Electricity sales to other utility and non-utility companies" does not include imbalance electric energy, which is not yet determined as at the end of the term.

) : Changes from the previous term, % * (

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Non-consolidated statements of income

(billion yen)	4/17-9/17	4/16-9/16	Change	Breakdown			
Ordinary revenues (Operating revenues)	1,357.1 (1,342.9)	1,348.7 (1,331.5)	+8.4 (+11.3)				
Electricity sales	1,117.5	1,167.7	-50.2	 Decrease in electricity sales volume -77.0 Decrease in revenue per kWh due to the effects of revision of electricity rates -12.0 Increase in revenue per kWh due to renewable energy power promotion surcharge +12.8 			
Others	239.6	180.9	+58.6	•Wheeling revenues +29.4 •Cost of sold power (other utility companies, other non-utility companies) +15.1 •Grant under act on purchase of renewable energy sourced electricity +9.9 •Non-electric business +8.2			
Ordinary expenses	1,229.4	1,212.1	+17.2				
Personnel expenses	108.1	108.9	-0.7				
Fuel costs	240.7	238.3	+2.4	•Fossil-fuel costs -2.1 •Nuclear-fuel costs +4.5			
Backend expenses of nuclear power	25.3	17.3	+7.9	•Decrease in electricity sales volume -27.0 •Increase in nuclear capacity factor -30.0 •Fluctuation of Fossil-fuel prices +42.0			
Maintenance costs	79.4	86.8	-7.3	• Depreciation of yen +9.0 • Other +4.0			
Taxes other than income taxes	71.8	76.7	-4.9				
Depreciation	124.4	134.5	-10.0				
Purchased power	251.2	243.1	+8.0	 From other utility companies +1.5 From other non-utility companies +6.5 			
Interest expenses	17.5	24.0	-6.4				
Other	310.5 282.1 +28.4 +28.4 +28.4 +28.4 •Levy under act on purchase of renewable energy sourced el		•Levy under act on purchase of renewable energy sourced electricity +12.8 •Non-electric business +13.5				
Ordinary income	127.7	136.5	-8.8				
Provision for or reversal of reserve for fluctuation in water levels	-0.7	-2.9	+2.1				
Income taxes	34.8	37.8	-3.0				
Net Income	93.7	101.6	-7.9				

Consolidated statements of income

(billion yen)	4/17-9/17	4/16-9/16	Change	Breakdown
Ordinary revenues (Operating revenues)	1,565.2 (1,548.5)	1,536.8 (1,515.3)	+28.4 (+33.2)	
Electric operating revenues	1,305.3	1,303.5	+1.7	
Other operating revenues	243.2	211.7	+31.5	 Sales of external transactions in non-electric business +8.4 Sales of external transactions in subsidiaries +23.0
Non-operating revenues	16.6	21.5	-4.8	
Ordinary expenses	1,407.4	1,375.8	+31.5	
Electric operating expenses	1,174.4	1,164.7	+9.6	•Fuel costs +2.4
Other operating expenses	212.8	182.1	+30.6	∫•Costs for non-electric business +12.7 ↓•Costs for subsidiaries +17.9
Non-operating expenses	20.1	28.9	-8.7	
Ordinary income	157.8	160.9	-3.0	
Provision for or reversal of reserve for fluctuation in water levels	-0.7	-2.9	+2.1	
Income taxes(*)	43.0	44.2	-1.2	
Net income	115.2	119.3	-4.1	
Comprehensive income	128.7	105.3	+23.4	

* The consolidated net income means the net income attributable to owners of the parent.

Segment information

():Changes from the previous term

	R	eportable s	egments					
(billion yen)	Comprehensiv Transmission Business			IT/ Commun		Total	Eliminations/ Corporate	Consolidated
	Electric Power	Gas/ Other Energies	Subtotal	ications			•	
Operating revenues	1,312.6 (+3.0)	76.3 (+22.2)	1,389.0 (+25.3)	114.7 (+7.1)		1,686.2 (+33.8)	-137.6 (-0.5)	1,548.5 (+33.2)
Operating revenues (external transactio ns)	1,305.3 (+1.7)	60.4 (+16.8)	1,365.8 (+18.6)	97.7 (+8.5)		1,548.5 (+33.2)	_	1,548.5 (+33.2)
Operating income	133.0 (-7.4)	3.8 (-4.3)	136.9 (-11.8)	13.1 (+3.9)		159.6 (-7.0)	1.7 (-)	161.3 (-6.9)
Ope : In Ope	akdown of chang erating revenues(ncrease in sales v erating income ncrease in gas bu	external trans olume(gas)	-		Operating Operating : Increase	revenues(e income	s in IT/Commun xternal transaction 1VNO, and retail	ons)•

Consolidated balance sheets

(billion yen)	Sep.30, 2017	Mar.31, 2017	Change	Breakdown
Assets	6,906.4	6,853.1	+53.2	 Capital expenditures +153.4 Depreciation and amortization -168.8 Accounts receivable +57.4
Liabilities	5,459.8	5,508.4	-48.6	•Interest bearing debt -58.0
Net assets	1,446.6	1,344.6	+101.9	 Net income(*) +115.2 Dividend (¥25 per share for FY 3/17 year-end) -22.3

* The consolidated net income means the net income attributable to owners of the parent.

<Earnings Forecast>

Regarding earnings forecast for FY 2017, both operating revenues and income are still left undetermined because currently we cannot forecast our earnings based on certain assumptions due to Ohi Units 3 and 4 have not fully operated and for other reasons.

The forecasts for FY 2017 will be disclosed as soon as it becomes available.

<Dividend Forecast>

Year-end dividends forecast for FY 2017 has not yet been determined mainly because we currently cannot forecast our earnings.

Appendix

Electricity sales

[Comparison with the same period of the previous year]

	4/17-6/17	7/17-9/17	4/17-9/17	Breakdown						
Residential	9,106 (95.0)	10,277 (92.0)	19,383 (93.4)							
Commercial and Industrial	17,632 (93.0)	19,901 (91.7)	37,533 (92.3)	Decrease in contract demand, etc.						
Total	26,738 (93.7)	30,177 (91.8)	56,916 (92.7)							

 \dot{c} () : Changes from the previous term, %

[Average monthly temperature]

	Apr.	Мау	Jun.	Jul.	Aug.	Sep.				
Actual	15.7	21.1	22.7	28.8	29.2	24.4				
Year-on- year change	-0.9	-0.1	-0.6	+0.8	-0.3	-1.4				
Anomaly	+0.6	+1.4	-0.8	+1.4	+0.4	-0.6				

[Outlook for FY 2017 electricity sales]

At this moment, we cannot present any outlook for FY2017 electricity sales, because we are considering the decrease in electricity rates that is associated with full operation of Ohi Units 3 and 4, and accordingly, such a trend for price reduction will affect the contract renewal of major customers and switching supplier by customers in the residential and other segments.

Non-consolidated balance sheets

(billion yen)	Sep. 30, 2017	Mar. 31, 2017	Change	Breakdown
Assets	5,855.7	5,834.9	+20.7	 Capital expenditures +91.2 Depreciation and amortization -125.2 Accounts receivable +61.4
Liabilities	4,917.5	4,976.4	-58.8	•Interest bearing debt -23.6
Net assets	938.1	858.4	+79.6	 Net income +93.7 Dividend (¥25 per share for FY 3/17 year-end) -22.3

Consolidated statements of cash flows

(billion yen)	4/17-9/17	4/16-9/16	Change	Breakdown
Operating activities	247.7	237.7	+9.9	 Decrease in electricity sales revenues -61.5 Increase in wheeling revenues +24.9 Increase in fossil-fuel costs -17.8 Decrease in payments of consumption taxes +61.5
Investing activities	-164.6	-151.2	-13.3	·Increase in expenses purchase of property -14.0
(Free cash flows)	(83.1)	(86.5)	(-3.4)	
Financing activities	-89.9	-123.9	+33.9	 Decrease in the amount of reduction of interest-bearing debt +61.9 (4/16-9/16: -121.4 ⇒4/17-9/17: -59.4) Dividends paid (¥25 per share for FY 3/17 year-end) -22.2

Profit and loss by business segment

(billion yen)			4/17- 9/17	4/16- 9/16	Change	Breakdown
ନ ଦୁର୍ଦ୍ଦ Electric		Operating revenues (external transactions)	1,305.3	1,303.5	+1.7	
npre P	Power	Ordinary income	129.2	132.8	-3.5	
Comprehensive Energy / Power Transmission and Distribution	Gas/ Other	Operating revenues (external transactions)	60.4	43.6	+16.8	•Increase in sales volume(gas)
ve E niss utio	Energies	Ordinary income	8.1	13.0	-4.8	•Increase in gas business costs
inergy ion ar n	Total	Operating revenues (external transactions)	1,365.8	1,347.2	+18.6	
nd /	Ordinary income	137.4	145.8	-8.3		
IT/Communications		Operating revenues (external transactions)	97.7	89.1	+8.5	•Increase in FTTH, MVNO, and retail
		Ordinary income	12.6	8.6	+3.9	electricity service customers
Real Estate/Life		Operating revenues (external transactions)	47.6	42.6	+5.0	 Increase in wholesale of condominiums to other business operators Increase in sales due to the inclusion of a nursing care company in the scope of consolidation as a subsidiary
		Ordinary income	6.5	6.8	-0.3	 Increase in costs for subdivision sales of dwellings
Other		Operating revenues (external transactions)	37.3	36.2	+1.0	•Increase in orders for construction works
		Ordinary income	8.5	5.2	+3.2	

* Figures in this page are before eliminations, and excluding exchange gain or loss unrealized.

<Reference>

(billion yen)		4/17-9/17	4/16-9/16	Change	Breakdown
International Business	Profit	-0.5	-1.6	+1.0	•Increase in profits due to foreign currency gain or loss of loans etc.

Prospective profit and loss by business segment

(bill	ion yen)		4/17-3/18 (Forecasts)	4/16-3/17 (Results)	Change	Breakdown
Comp Tran	Electric	Operating revenues (external transactions)	-	2,556.5	_	
oreh Ismi	Power	Ordinary income	-	144.4	_	
ensive ssion a	Gas/	Operating revenues (external transactions)	131.0	93.2	+37.8	•Increase in sales volume (gas)
Comprehensive Energy / Power Transmission and Distribution	Other Energies	Ordinary income	6.0 (Difference between July and present forecast: +1.0)	6.2	-0.2	•Increase in gas business costs
/ / Pov tributic	Total	Operating revenues (external transactions)	-	2,649.8	_	
ver		Ordinary income	-	150.7	-	
IT/Coi	Operating revenues (external transactions)		202.0 (Difference between July and present forecast: +4.0)	185.6	+16.4	•Increase in FTTH, MVNO, and retail electricity service
-	ions	Ordinary income	19.0 (Difference between July and present forecast: +3.0)	18.3	+0.7	customers
Real E	state/Life	Operating revenues (external transactions)	108.0 (Difference between July and present forecast: +1.0)	95.5	+12.5	 Increase in wholesale of condominiums to other business operators Increase in sales due to the inclusion of a nursing care company in the scope of consolidation as a subsidiary
		Ordinary income	11.0 (Difference between July and present forecast: +2.0)	12.8	-1.8	 Increase in costs for acquisition of new buildings and opening businesses
C	Operating revenues Other (external transactions)		-	80.7	_	
	Ordinary income		_	23.5	_	
* Figure	es in this pag ence>	e are before eliminations, a	nd excluding excha	ange gain or loss i	unrealized.	
	(billion yen)		4/17-3/18 (Forecasts)	4/16-3/17 (Results)	Change	Breakdown
	ternational Business	Profit	0	-1.0	+1.0	Increase in dividend income

Interest-bearing debt (non-consolidated)

(billion yen)		Sep. 30, 2017	Mar. 31, 2017	Change (*)
Bonds		1,241.8	1,322.6	-80.7 (+150.0,-230.8)
Borrowings		1,995.5	1,964.3	+31.1 (+337.0,-305.8)
	Long-term	1,865.5	1,834.3	+31.1 (+207.0,-175.8)
	Short-term	130.0	130.0	- (+130.0,-130.0)
Commercial paper		140.0	114.0	+26.0 (+175.0,-149.0)
Interes	st-bearing debt	3,377.4	3,401.0	-23.6

Interest rate (%) (as of fiscal year-end)	0.97	1.09	-0.12
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(*) +(plus) in the bracket means financing, -(minus) in the bracket means repayment.

Actual supply and demand (Sending end)

(GWh)		4/17-9/17	Composition ratio	4/16-9/17	Composition ratio	Change
	Hydro	7,741	17%	7,485	16%	+256
KE	Thermal	32,940	72%	39,837	85%	-6,897
P C	Nuclear	4,883	11%	-228	0%	+5,110
0	New energy sources	45	0%	45	0%	-1
	KEPCO Total	45,609	100%	47,140	100%	-1,531
	Other-utility companies	13,935		17,930		-3,995
С	aptive use by hydoropower	-795		-1,070		+275
	Total		58,749		64,000	-5,251

*1 Some rounding errors may be observed.

*2 "Other-utility companies" does not include imbalance electric energy, which is not yet determined as at the end of the term.

Maintenance costs and depreciation in comparison with the previous term₁₈

[Maintenance Costs]

(Billion yen)	4/17-9/17	4/16-9/16	Change	Breakdown
Power sources	26.6	39.6	-13.0	Thermal -14.6 Nuclear +1.7
Distribution	52.1	46.3	+5.8	Power distribution +4.4 Power transmission +1.2
Other	0.6	0.8	-0.1	

[Depreciation]

(Billion yen)	4/17-9/17	4/16-9/16	Change	Breakdown
Power sources	54.1	62.0	-7.9	Nuclear -4.2 Thermal -3.5
Distribution	63.7	65.0	-1.3	Power transmission -1.7 Power Transformation +0.7
Other	6.6	7.4	-0.7	

Time lag from the fuel cost adjustment system

•The fuel cost adjustment system is a mechanism utilized to reflect, in the electricity rates, the impact of fluctuations in the exchange rate and the market price of fuel on thermal fuel costs. • Fluctuations in fuel prices of each month is reflected in fuel cost adjustment unit price 3–5 months later. This generates a gap (time lag) between the fluctuations in fuel prices and the timing of reflecting them in fuel cost adjustment unit price. August 1, 2017 (yen) Revision of electricity rates -1 2Q of FY2016 2Q of FY2017 Change from the Income effect from the fuel Effect on profit decrease same cost adjustment system time caused by time lag of the period last year lag fuel cost adjustment system About - 28.0 billion yen About + 25.0 billion yen About - 3.0 billion yen -2 θ Adjusted fuel cost unit price without time lag -3 Adjusted fuel cost unit price April,2016 September April,2017 July September

*The above-mentioned time lag indicates time gap on the income front in each accounting period, and differs from the income and expenditure effect calculated based on actual thermal power fuel cost etc.

*Presupposed elements of fuel cost adjustments are being reviewed following the review of electricity rates conducted on August 1, 2017 due to the changes in generation mix and fuel prices.

Framework of feed-in tariff scheme for renewable energy 20



- *1 2Q of FY ending $3/2017 \rightarrow 2Q$ of FY ending 3/2018 (changes from the previous term)
- *2 Difference between purchased costs of renewable energy sourced electricity and grant under act on purchase of renewable energy sourced electricity is subtracting avoidable costs.

Outline of electricity rate reduction [1]

○Saving of fuel costs for thermal power generation due to resumption of operation of Units 3 and 4 of Takahama Nuclear Power Plant, and deepened streamlining of management, etc. result in the cost of 1,953.8 billion yen after this rate reduction which represents reduction by -4.29% (-87.7 billion yen) on average as compared with 2,041.5 billion yen that is the electricity income before the rate reduction.

Comparison of the cost this time and the electricity income before the rate reduction (income at the current rate) Pate reduction due to

(Unit: billion yen)



Rate reduction due to resumption of operation of Takahama Units 3 and 4, deepened streamlining of management, etc.

Regulated field	-3.15%
Liberalized field	-4.90%

* The period for cost calculation this time is FY2017.

* Electricity income before the rate reduction is calculated based on electric sales that is the precondition of cost calculation this time and unit electricity rate (Excluding renewable energy promotion surcharge, and amount equivalent to consumption tax)

* Revenue from intra-area wheeling service is excluded.

Income from the rate before the reduction this time (17.85 yen/kWh)

Cost this time (17.08 yen/kWh)

Outline of electricity rate reduction [2]

- ○For fuel cost adjustment, crude oil price reduction results in the rate reduction. \Rightarrow Refer to [1] below: approximately -11%
- \odot This time, the rate is reduced by -4.29% on average.
 - Reflection of saving of fuel costs for thermal power generation due to resumption of operation of Takahama Units 3 and 4^{*1}
 - \Rightarrow Refer to [2] below: approximately -2.0%(-41.0 bllion yen)
 - Further reflection of deepened streamlining of management, etc.
 - \Rightarrow Refer to [3] below: approximately -2.3% (-46.7 billion yen)



*1 Saving of fuel costs for thermal power generation, etc.: Improvement of nuclear power capacity factor+9.0% × Amount affected by change in nuclear power capacity factor by 1% -4.6 billion yen \approx -41.0 billion yen *2 After the rate increase in June 2015:Level of electricity rate after expiration of period for mitigation (June 1 \sim September 30, 2015)

Electricity sales efforts made so far in the Tokyo metropolitan area

- In July 2016, Kepco started electricity sales to low-voltage supply customers, including residential customers, in the Tokyo metropolitan area^{*1}, and since then has been offering its electricity rate menu "Hapi e-Plus". For our electricity to be chosen by more customers in the future, we reviewed unit prices of "Hapi e-Plus" and have been officially proposing "Doryoku (power supply) Otoku Plus", which had been offered on a trial basis, since October 1, 2017.
- Additionally, we have decided to "acquire the high-voltage bulk electric power receiving service business for condominiums of ORIX Electric Power Corporation (publicly announced on September 11, 2017)", and a new company <u>"Next Power Co., Ltd."</u> is to be founded on October 31, 2017.

(Approximately 80,000 residential customers in the Tokyo metropolitan area, including those involved in the said acquisition, are expected to use electricity through the Kepco Group.)

 We will continuously strive to achieve the goal of being chosen by 100,000 customers in the residential segment of the Tokyo metropolitan area at the end of FY2018.



*1 Tochigi, Gunma, Ibaraki, Saitama, Chiba, Tokyo (excluding islands), Kanagawa, Yamanashi and Shizuoka (east of Fujigawa River)

*2 Refers to ORIX Electric Power Corporation. Described similarly in subsequent slides.

Outline of the acquisition of the high-voltage bulk electric power receiving service business for condominiums of ORIX Electric Power 24

Kepco concluded a share transfer agreement with ORIX Corporation and ORIX Electric Power Corporation on September 5, 2017 to buy the high-voltage bulk electric power receiving service business for condominiums from ORIX Electric Power Corporation, and decided and announced the outline of the new company on September 11, 2017.
 The name of the new company is "Next Power Co., Ltd."

Corporate name	Next Power Co., Ltd.
Date of establishment	October 31, 2017 (scheduled)
Location of head office	Minato-ku, Tokyo
Capital	100 million yen (Kansai Electric Power Co., Ltd.: 100%)
Outline of business	High-voltage bulk electric power receiving service business for condominiums
Directors	President: Koji Furusawa (Kansai Electric Power Co., Ltd.) Director: Yutaka Takami (ORIX Electric Power Corporation) Director: Osamu Sugo (Kansai Electric Power Co., Ltd.) Auditor (part-time): Hiroyuki Nonaka (Kansai Electric Power Co., Ltd.) * In parenthesis: Current position

Discount on combined sale of electricity and gas

O For customers with a contract for a bundle of electricity and gas, we have offered <u>a 3% discount from a monthly</u> <u>gas rate as an "electricity set discount</u>" so far, but in concert with decrease in electricity rates on and after August 1, have <u>newly set a "gas set discount" for electricity rates</u>.

O For customers with a contract for a set of <u>"e-Otoku Plan" or "e-Smart10"</u> and <u>"Nattoku Plan,"</u> we will offer a <u>2% discount from a monthly electricity rate as a "gas set discount,"</u> thereby applying a <u>double discount</u> for electricity and gas rates.



*1: The gas set discount means a discount from an electricity rate, not from a gas rate. The discount applies to a total of basic and electric energy charges (not including a fuel adjustment charge). *2: The electricity set discount means a discount from a gas rate, not from an electricity rate. The discount applies to a total of basic and meter rate charges (not including a raw material adjustment charge). *3: For a customer applying for the early contract discount by January 31, 2018, the relevant discount applies to <u>charges for gas consumed till April 2019</u>. *4: The discount applies to customers that are within the city gas supply area of Osaka Gas and have a contract with the relevant company based on rates under the General Gas Supply Provisions.

Advantages for contract on bundle of electricity and gas

In the case where a customer with a monthly electricity consumption of 370 kWh and with a monthly gas consumption of 50 m³ makes a contract on a set of "e-Otoku Plan" and "Nattoku Plan," a total of electricity and gas discounts is equivalent to about 5,200 yen, which is about 18,200 yen (about 8.4%) cheaper than in the case of the contract with KANDEN for "Meter Rate Lighting A" and the contract with Osaka Gas for "General Charge", on an annual basis. *1

Monthly electricity consumption, 370 kWh, and monthly gas consumption, 50 m³



The annual charge in the case of the contract with KANDEN for a set of electricity and gas **is about 18,200 yen (about 8.4%) cheaper than** in the case of the contract with KANDEN for meter rate lighting A and the contract with Osaka Gas for general charge.

*1: (Computational conditions) A monthly consumption of electricity, 370 kWh and monthly consumption of gas, 50 m³ are obtained in reference to the model case announced by Osaka Gas on January 5, 2017. The electricity charge covers an amount equivalent to a consumption tax, a fuel cost adjustment under the fuel cost adjustment scheme (August 2017), and the expense of purchasing renewable energy under the Renewable Electric Energy Feed-in Tariff (May 2017 to April 2018). The gas charge covers the amount equivalent to a consumption tax, and a raw material adjustment scheme (August 2017). However, fuel adjustment rate under the Electricity Supply Provisions that were executed on April 2018). The gas charge covers the amount equivalent to a consumption tax, and a raw material adjustment scheme (August 2017). However, fuel adjustment rate under the Electricity Supply Provisions that were executed on August 1, 2017, apply to the electricity charges before and after rate reduction, respectively. An actual price advantage varies with the consumptions of electricity and gas, the timing of a contract, fuel cost adjustment/raw material cost adjustment or other factors. *2: The gas set discount means a discount from a gas rate. The discount applies to a total of basic and energy charges (not including fuel cost adjustment). *3: The electricity set discount means a discount from a gas rate, but not from an electricity rate, but not from a gas rate. The discount applies to a total of basic and meter charges (including a raw material adjustment charge). *4: "General Charge" is based on the General Gas Supply Provisions of Osaka Gas (executed on June 16, 2017). *5: For a customer applying for the early contract discount by January 31, 2018, the relevant discount applies to <u>charges for gas consumed till April 2019</u>.

Comparison between our gas and electricity set charge and Osaka gas' charge



*1: (Computational conditions) A monthly consumption of electricity, 370 kWh and monthly consumption of gas, 50 m³ are obtained in reference to the model case announced by Osaka Gas on January 5, 2017. *2: The electricity charge covers an amount equivalent to a consumption tax, a fuel cost adjustment under the fuel cost adjustment scheme (August 2017). An actual price advantage varies with the consumption of electricity and gas, the timing of a contract, fuel cost adjustment / raw material cost adjustment scheme (August 2017). An actual price advantage varies with the consumption of electricity and gas, the timing of a contract, fuel cost adjustment / raw material cost adjustment or other factors. *3: Advantageous points under the system of Hapi e-Point, equivalent to about 1,300 yen on an annual basis, will be accumulated when a customer with a monthly electricity charge of 9,710 yen on an annual basis, with a monthly consumption of electricity, 260 kWh, is a monthly consumption form April 2011 to the end of March 2016)]. *5: The electricity charge covers the amount equivalent to a consumption at a stander the system of Mapi 2017). An actual price merit varies with the consumption of ast, 317 as is obstained in reference to a monthly consumption of a standard household, Osaka Gas or customer [averaged monthly consumption per household (5-year averaged monthly consumption form April 2011 to the end of March 2016)]. *5: The electricity charge covers the amount equivalent to a consumption there the cast adjustment to adjustment to abust adjustment under the fuel cost adjustment to abust adjustment to abust adjustment to abust adjustment adjustment to abust adjustment to abust adjustment (avgast 2017). An atoga adjustment adjustmen

Overseas investment projects

- •Total output by KEPCO's investment: Approx. 2.575 million kW.
- Of which, total investment amount to 9 projects in operation is approx. 80 billion yen. (60% collected by dividends, etc.)

	I	Project Title	Start of operation, etc. (schedule)	Total output (MW)	KEPCO's investment (%)	Output by KEPCO's investment (MW-equivalent)
	Philippines	San Roque Hydropower	2003/05	436	50	218
	Thailand	Rojana Electricity and Heat Supply	1999/05	505	39	197
	Taiwan	Ming Jian Hydropower	2007/09	17	24	4
	Taiwaii	Kuo Kuang Thermal Power	2003/11	480	20	96
In operation	Singapore Senoko Thermal Power		Established 1995/10	3,300	15	495
erat	Australia	Bluewaters Thermal power	2009/12	459	50	229
ion	USA	West Deptford Thermal power generation business	2014/11	768	17.5	134
		Empire Thermal power generation business	2010/9	635	25	159
	Ireland	Evalair Limited	2013/12 Other	223	24	54
с,		Rajamandala Hydropower	Scheduled in 2019	47	49	23
Under development	Indonesia	Tanjung Jati B Thermal Power	Scheduled in 2021	2,140	25	535
elopme	Laos	Nam Ngiep Hydropower	Scheduled in 2019	290	45	131
nt	USA	Hickory-Run Thermal power generation business	Scheduled in 2020	1,000	30	300

Fuel change plan and suspension of operation for thermal power plant ²⁹

<Regarding establishment of new company involved in the plan for change to biomass fuel in Unit 2 of Aioi Power Plant (published on April 5, 2017)>

	Before fuel change	After fuel change
Approach	Review of plan for char	nge to biomass fuel
Capacity	375MW	About 200 MW
Fuel	Heavy oil and Crude oil	Woody biomass
Commencement of operation	1982/11	Scheduled in FY 2022

<Reason for review of fuel change>

Actively promoting the development of renewable energy sources in light of S + 3E, we have decided to establish "Aioi Bioenergy Corporation" jointly with Mitsubishi Corporation Power Ltd., and to proceed with the review of fuel change in Unit 2 of Aioi Power Plant, in order to contribute to the diffusion and expansion of renewable energy and increase the rate of renewable energy.

<Regarding suspension of operation at Units 1, 2 and 3 of Kainan Power Plant (Published on March 16, 2017)>

	Unit 1	Unit 2	Unit 3	Unit 4				
Capacity	450	MW	600MW					
Fuel		Heavy oil ar	and Crude oil					
Commencement of operation	1970/5	1970/9	1974/4	1973/6				
Period of suspension of operation	2017	//4/1	2017/6/9	-				

<Reason for suspension of operation>

In consideration of the recent situations of falling power demand in the Kansai area, as seen in the established practice of power saving and progress of energy saving, we have decided to halt operation of Units 1–3, periodical inspection of which was drawing near, as part of our streamlining efforts.



Published on April 28,2016

☐ Financial goals (Consolidated base)

Item	2018 fiscal year	2025 fiscal year
Ordinary income	200 billion Yen	300 billion Yen
Equity ratio	Approx. 20%	Approx. 30%
ROA (%)	Approx. 3.5%	Approx. 4%

(*) Business Profit (Ordinary income + interest expense) ÷ Total Assets (Average of beginning and end of term)

Policy of return to shareholders

Our Policy of return to shareholders is to secure sound financial strength and maintain stable dividends in order to distribute surplus to all shareholders appropriately as the Kansai Electric Power group.

Financial/corporate data (1)

<Consolidated>

		3/10	3/11	3/12	3/13	3/14	3/15	3/16	3/17	9/16	9/17
Statement of operations											
Operating revenues	billion yen	2,606.5	2,769.7	2,811.4	2,859.0	3,327.4	3,406.0	3,245.9		1,515.3	1,548.5
Operating income or loss	billion yen	227.6	273.8	-229.3	-314.0	-71.7	-78.6	256.7	217.7	168.3	161.3
Ordinary income or loss	billion yen	193.1	237.9	-265.5	-353.1	-111.3	-113.0	241.6	196.1	160.9	157.8
Extraordinary profit	billion yen	_	-	-	-	-	-	-	-	-	-
Extraordinary loss	billion yen	-	37.1	-	-	-	-	-	-	-	-
Net income or loss(%)	billion yen	127.1	123.1	-242.2	-243.4	-97.4	-148.3	140.8	140.7	119.3	115.2
(※)The consolidated net income c	or loss means t	he net inco	me or loss	attributable	e to owners	s of the par	ent				
Balance sheets											
Total assets	billion yen	7,116.6	7,310.1	7,521.3	7,635.1	7,777.5	7,743.3	7,412.4	6,853.1	7,273.3	6,906.4
Net assets	billion yen	1,789.4	1,832.4	1,529.8	1,278.1	1,213.1	1,060.2	1,201.8	1,344.6	1,307.0	1,446.6
Interest-bearing debt	billion yen	3,391.6	3,409.8	3,864.9	4,210.2	4,396.8	4,315.2	3,938.2	3,821.5	3,811.0	3,763.4
Equity ratio	%	25.0	24.8	20.1	16.5	15.3	13.4	15.9	19.3	17.7	20.7
Capital expenditures											
Capital expenditures	billion yen	430.5	455.5	420.6	435.2	418.9	420.6	369.3	344.0	128.0	153.4
Financial data											
Net income/loss per share (EPS)	yen	140.24	137.66	-271.12	-272.43	-109.01	-166.06	157.59	157.58	133.58	128.97
ROA (※)	%	3.5	4.0	-2.9	-3.9	-0.7	-0.7	3.9	3.4	-	-
Operating cash flow	billion yen	667.1	610.5	43.8	142.6	347.7	447.6	595.1	485.6	237.7	247.7
Free cash flow	billion yen	189.3	62.5	-364.4	-287.9	-3.2	59.0	204.2	139.9	86.5	83.1
(※) The rate of business profit on	total assets =	business pr	ofit (ordir	nary income	e + interest	expense)	/ total asse	ets (averag	ge of beginr	ing and end	l of term)
Profit distribution to sharehold	ers										
Total amount of dividend	billion yen	54.3	53.6	53.6	-	-	-	-	22.3	-	-
Share-buyback	billion yen	16.9	15.9	-	-	-	-	-	-	-	-
Total distribution (%)	billion yen	70.3	53.6	53.6	-	-	-	_	_	-	-
The rate of total distribution on net assets	%	4.0	3.0	3.2	_	_	_	_	_		_
(%) (total amount of dividend for	Fiscal year (N))+(share	e-buyback	for Fiscal y	ear (N+1))					
Employees											
Employees		32,083	32,418	32,961	33,537	33,657	33,539	33,089	32,666	33,206	32,978
			•	·	·	•	•	•	·		•

Financial/corporate data (2)

<Non-consolidated>

		3/10	3/11	3/12	3/13	3/14	3/15	3/16	3/17	9/16	9/17
Statement of operations											
Operating revenues	billion yen	2,347.4	2,475.9	2,503.1	2,520.7	2,958.2	3,032.4	2,868.2	2,614.4	1,331.5	1,342.9
Operating income or loss	billion yen	177.1	225.1	-276.6	-363.3	-116.8	-130.8	208.5	164.5	144.3	131.5
Ordinary income or loss	billion yen	146.5	202.4	-302.0	-392.5	-122.9	-159.6	200.1	143.7	136.5	127.7
Extraordinary profit	billion yen	-	-	_	_	_	_	-	-	_	-
Extraordinary loss	billion yen	_	36.2	_	-	_	_	-	_	_	_
Net income or loss	billion yen	92.5	103.3	-257.6	-272.9	-93.0	-176.7	118.5	103.0	101.6	93.7
Net income/loss per share (EPS)	yen	102.00	115.47	-288.25	-305.35	-104.15	-197.72	132.63	115.32	113.76	104.86
Balance sheets											
Total assets	billion yen	6,275.5	6,457.5	6,660.4	6,757.6	6,916.2	6,768.9	6,433.0	5,834.9	6,313.2	5,855.7
Net assets	billion yen	1,477.6	1,494.8	1,183.5	894.9	806.6	638.8	742.0	858.4	845.0	938.1
Interest-bearing debt	, billion yen	2,946.6	2,943.6	3,430.1	3,774.1	3,954.7	3,875.2	3,496.5	3,401.0	3,400.7	3,377.4
Equity ratio	%	23.5	23.1	17.8	13.2	11.7	9.4	11.5	14.7	13.4	16.0
Interest rate as of fiscal year-end	%	1.62	1.55	1.45	1.38	1.30	1.27	1.23	1.09	1.13	0.97
Interest rate during fiscal year	%	1.66	1.57	1.47	1.37	1.34	1.29	1.25	1.14	1.16	1.01
Major factors											
All japan CIF crude oil price	\$/b	69.4	84.2	114.2	113.9	110.0	90.4	48.8	47.5	43.8	51.4
Exchange rate [TTM]	yen/\$	93	86	79	83	100	110	120	108	105	111
Nuclear capacity factor	%	77.0	78.2	37.6	17.7	10.9	0.0	1.0	0.0	0.0	13.5
Water run-off ratio	%	103.2	109.1	110.5	95.3	100.1	104.2	112.9	99.1	89.7	97.1
Interest rate [long-term prime rate]	%	1.87	1.50	1.45	1.24	1.24	1.15	1.11	0.95	0.94	0.97
Sensitivity of Major factors											
All japan CIF crude oil price (\$1/b)	billion yen	3.8	3.3	6.9	7.9	9.6	10.6	9.8	6.8	3.6	2.5
Exchange rate [TTM] (1yen/\$)	billion yen	4.3	5.2	12.4	13.4	13.0	12.2	6.6	5.5	2.9	2.3
Nuclear capacity factor (1%)(%)	billion yen	5.2	5.0	9.4	9.5	11.3	11.9	6.2	4.6	2.2	2.0
Water run-off ratio (1%)	billion yen	0.9	0.9	1.5	1.6	1.9	1.9	1.2	0.9	0.5	0.6
Interest rate [long-term prime rate] (1%)	billion yen	3.7	4.4	5.6	6.3	5.3	5.7	5.3	6.7	2.7	3.1
(%)The sensitivity of nuclear capacity factor per 1	0/ (5)/0044			1 1 4						<u> </u>	4

Employees	20,217	20,277	20,484	20,714	20,813	20,628	19,914	19,533	19,808	19,444

Financial/corporate data (3)

<non-con< th=""><th>solidated(Billion yen)></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th></non-con<>	solidated(Billion yen)>										
Revenues	and Expenses	3/10	3/11	3/12	3/13	3/14	3/15	3/16	3/17	9/16	9/17
Ordinary re	evenues	2,373.2	2,505.5	2,532.2	2,546.7	3,008.0	3,074.7	2,913.3	2,653.4	1,348.7	1,357.1
(Operatii	ng revenues)	(2,347.4)	(2,475.9)	(2,503.1)	(2,520.7)	(2,958.2)	(3,032.4)	(2,868.2)	(2,614.4)	(1,331.5)	(1,342.9)
	Electricity sales	2,229.4	2,347.6	2,338.6	2,354.2	2,751.6	2,784.1	2,594.0	2,296.6	1,167.7	1,117.5
	Others	143.7	157.9	193.5	192.5	256.3	290.5	319.3	356.7	180.9	239.6
Ordinary ex	kpenses	2,226.6	2,303.1	2,834.2	2,939.3	3,130.9	3,234.3	2,713.2	2,509.6	1,212.1	1,229.4
	Personnel expenses	236.3	238.7	236.0	231.2	198.1	195.9	196.7	204.6	108.9	108.1
	Fuel costs	351.4	387.4	776.8	919.8	1,159.2	1,186.5	710.3	523.5	238.3	240.7
	Backend expenses of nuclear power	102.0	93.9	73.4	57.7	52.8	42.9	37.6	32.2	17.3	25.3
	Maintenance costs	286.2	275.8	272.5	202.6	178.5	184.6	185.3	189.5	86.8	79.4
	Taxes other than income taxes	145.9	152.8	148.8	145.6	149.8	148.4	148.0	148.4	76.7	71.8
	Depreciation	322.8	339.6	316.9	294.7	298.3	298.1	281.7	277.4	134.5	124.4
	Purchased power	352.9	378.2	530.3	567.9	554.9	571.1	493.5	461.6	243.1	251.2
	Interest expenses	49.7	46.9	46.3	49.9	51.5	50.6	46.7	42.9	24.0	17.5
	Others	379.1	389.3	432.9	469.6	487.5	555.8	612.9	629.1	282.1	310.5
	(Levy under act on purchase of renewable energy sourced electricity)	_	_	_	(19.2)	(43.0)	(84.2)	(167.0)	(230.6)	(113.7)	(126.5)
Ordinary in	come or loss	146.5	202.4	-302.0	-392.5	-122.9	-159.6	200.1	143.7	136.5	127.7

Financial/corporate data (4)

<Non-consolidated CAPEX (billion yen)>

	3/10	3/11	3/12	3/13	3/14	3/15	3/16	3/17	9/16	9/17
Power generating facilities	133.1	165.2	129.4	157.2	184.7	145.8	116.2	99.6	29.9	33.7
Transmission	40.2	40.9	37.7	40.4	36.6	40.3	41.0	40.4	15.1	17.7
Transformation	39.6	40.2	37.6	34.3	33.1	36.1	34.5	35.6	16.9	14.4
Distribution	31.4	30.1	29.9	28.9	25.4	26.0	28.3	24.5	10.6	10.9
Others	31.4	26.4	29.5	35.8	22.4	22.6	16.8	13.1	3.8	2.7
Subtotal	275.7	302.8	264.1	296.6	302.2	270.8	237.0	213.5	76.5	79.5
Nuclear fuel	44.5	58.2	55.0	37.8	22.8	29.0	16.4	14.3	3.9	11.0
Total	320.2	361.0	319.1	334.4	325.0	299.8	253.4	227.9	80.5	90.6
Non-electric business	1.4	1.1	0.8	0.1	-	0.2	0.7	4.5	1.2	0.5
Grand total	321.6	362.1	319.9	334.5	325.0	300.0	254.1	232.4	81.7	91.2

<Total Power Generation(TWh)>

					(): comp	osition r	atio, %
			3/1	17	9/3	16	7	
	Hye	dro	13.4	(14)	7.5	(16)	7.7	(17)
		Oil/others	6.6	(7)	3.8	(8)	0.5	(1)
ĸ	Thermal L N		61.9	(65)	30.2	(64)	25.7	(56)
E P	merma	Coal	13.1	(14)	5.8	(12)	6.7	(15)
C		Total	81.5	(86)	39.8	(85)	32.9	(72)
0	Nuc	lear	-0.4	(0)	-0.2	(0)	4.9	(11)
	New energ	gy sources	0.1	(0)	0	(0)	0	(0)
	То	tal	94.5	(100)	47.1	(100)	45.6	(100)
Other-no	er-non-utility companies			34.9		17.9		13.9
Captive	use by hydr	opower		-1.7		-1.1		-0.8
	Total			127.8		64.0		58.7

* Kepco's FY 2016 and after figures represent sending end.

* Some rounding errors may be observed.

* "Other-non-utility companies" does not include imbalance electric energy, which is not yet determined as at the end of the term.

<total pov<="" th=""><th>ver Genera</th><th>tion(TWh)></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th>(</th><th>): comp</th><th>osition r</th><th>atio, %</th></total>	ver Genera	tion(TWh)>											(): comp	osition r	atio, %
			3/1	.0	3/11	L	3/1	.2	3/1	.3	3/1	4	3/1	.5	3/1	.6
	Hy	dro	14.0	(11)	15.1	(11)	15.0	(12)	13.0	(11)	13.3	(12)	13.6	(12)	14.8	(15)
		Oil/others	6.1	(5)	5.6	(4)	19.1	(16)	23.6	(20)	27.0	(23)	19.5	(18)	15.2	(15)
К	Thermal	L N G	32.1	(26)	31.5	(24)	43.7	(36)	49.3	(43)	52.5	(46)	62.3	(57)	58.4	(57)
E	mermai	Coal	4.7	(4)	12.3	(9)	12.4	(10)	14.0	(12)	12.8	(11)	13.4	(12)	12.9	(13)
C		Total	42.9	(35)	49.4	(38)	75.2	(61)	86.9	(75)	92.2	(80)	95.2	(87)	86.5	(85)
0	Nuc	lear	65.9	(54)	67.0	(51)	32.3	(26)	15.2	(13)	9.3	(8)	0	(0)	0.8	(1)
	New energ	gy sources	0.1	(0)	0.1	(0)	0.1	(0)	0.1	(0)	0.1	(0)	0.1	(0)	0.1	(0)
	To	tal	122.9	(100)	131.5	(100)	122.6	(100)	115.1	(100)	114.9	(100)	108.8	(100)	102.3	(100)
Other-no	on-utility cor	mpanies		29.0		30.4		33.0		33.9		36.0		35.7		35.5
Other	-utility comp	anies		4.8		5.5		5.0		6.0		2.9		2.8		1.3
Captive	use by hydr	opower		-2.1		-2.8		-2.1		-1.7		-1.6		-1.4		-1.1
	Total			154.6		164.6		158.6		153.3		152.2		145.9		138.1

* Kepco's figures of FY 2015 and older represent generating end.

* Some rounding errors may be observed.

* Regarding generated and purchased electric power, Kepco-generated electric power represents generating-end figures, while purchase from Other-non-utility companies and Other-utility companies represents receiving-end figures.

* Electricity of PPS is included in purchased electricitiy from other companies.

<power s<="" th=""><th>ource combinatio</th><th>n (10MW)></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th>(</th><th>): comp</th><th>osition r</th><th>atio, %</th></power>	ource combinatio	n (10MW)>												(): comp	osition r	atio, %
		3/1	0	3/1	.1	3/1	2	3/1	3	3/1	4	3/1	5	3/1	6	3/1	7
Hydro		891	(22)	891	(22)	891	(22)	892	(22)	892	(21)	894	(21)	897	(19)	897	(19)
Thermal	Oil/others	864	(21)	864	(21)	864	(21)	864	(21)	853	(20)	857	(20)	874	(19)	788	(17)
	LNG	811	(20)	776	(19)	779	(19)	786	(19)	872	(21)	1,018	(24)	1,018	(22)	1,093	(23)
	Coal	426	(11)	512	(13)	499	(12)	499	(12)	499	(12)	499	(12)	507	(11)	507	(11)
	Total	2,101	(52)	2,153	(53)	2,142	(53)	2,149	(53)	2,224	(53)	2,374	(55)	2,399	(52)	2,388	(51)
Nuclear		1,033	(26)	1,033	(25)	1,033	(25)	1,033	(25)	1,033	(25)	1,015	(23)	966	(21)	966	(21)
New energ	jy sources	-		-		-		7	(0)	25	(1)	49	(1)	375	(8)	408	(9)
T	otal	4,025	(100)	4,077	(100)	4,066	(100)	4,081	(100)	4,174	(100)	4,332	(100)	4,637	(100)	4,659	(100)

* Purchased electricity from other companies is included in the above table.

* Solar power generation is included in new energy sources from 3/13.

* Some rounding errors may be observed.

Financial/corporate data (6)

<Electiricity sales (TWh)>

	3/10	3/11	3/12	3/13	3/14	3/15	3/16	3/17	9/16	9/17
Residential	48.8	52.3	50.0	49.0	48.4	45.9	44.1	43.7	20.7	19.4
Commercial and										
Industrial	92.8	98.8	96.0	92.7	92.1	88.6	83.5	77.8	40.6	37.5
Total	141.6	151.1	146.0	141.8	140.4	134.5	127.5	121.5	61.4	56.9

* Some rounding errors may be observed.

<Sales volume of gas(million tons) (*) >

3/10	3/11	3/12	3/13	3/14	3/15	3/16	3/17	9/16	9/17
0.68	0.69	0.88	0.88	0.86	0.74	0.72	0.71	0.33	0.45
* and independent to LNC(Table source of Case and LNC)									

* equivalent to LNG(Total sum of Gas and LNG)

<Number of FTTH subscribers (thousand subscribers) >

3/10	3/11	3/12	3/13	3/14	3/15	3/16	3/17	9/16	9/17
 1,007	1,182	1,298	1,396	1,484	1,528	1,590	1,625	1,615	1,627

<Number of houses sold (units)>

3/10	3/11	3/12	3/13	3/14	3/15	3/16	3/17	9/16	9/17
 598	533	729	1,022	1,156	777	712	630	193	154

For further information

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