

Financial results for 3Q of FY ending 3/2013
&
Financial forecasts for FY ending 3/2013

January 31, 2013

The Kansai Electric Power Co., Inc.

Financial forecasts are subject to change depending upon the changes of business environments and other conditions.

Contents

	(Page)
■ Financial highlights for 3Q of FY ending 3/2013	
Financial highlights (consolidated, non-consolidated) -----	2
Major factors (non-consolidated) -----	3
Electricity sales -----	4
■ Financial results for 3Q of FY ending 3/2013	
Financial results (non-consolidated) -----	5
Financial results (consolidated) -----	7
■ Financial forecasts for FY ending 3/2013	
Financial forecasts (consolidated, non-consolidated) -----	9
■ Financial results and forecasts of non-electric business	
Financial highlights of non-electric business -----	11
Financial forecasts of non-electric business -----	12
■ Appendix -----	13

Financial highlights

(consolidated, non-consolidated)

(billion yen)

	Consolidated (a)			Non-consolidated (b)			(a)/(b)	
	4/12-12/12	4/11-12/11	Change	4/12-12/12	4/11-12/11	Change	4/12-12/12	4/11-12/11
Operating revenues	2,081.9	2,046.5	+35.4 (+1.7%)	1,849.1	1,826.7	+22.4 (+1.2%)	1.13	1.12
Operating loss	-197.5	-68.0	-129.5 (—)	-229.5	-102.5	-127.0 (—)	—	—
Ordinary loss	-221.4	-95.7	-125.7 (—)	-249.0	-122.5	-126.4 (—)	—	—
Net loss	-151.9	-118.1	-33.8 (—)	-170.1	-126.1	-44.0 (—)	—	—

	Consolidated			Non-consolidated		
	Dec. 31, 2012	Mar. 31, 2012	Change	Dec. 31, 2012	Mar. 31, 2012	Change
Total assets	7,505.6	7,521.3	-15.7 (-0.2%)	6,648.0	6,660.4	-12.4 (-0.2%)
Interest-bearing debt	4,131.0	3,864.9	+266.0 (+6.9%)	3,693.0	3,430.1	+262.8 (+7.7%)
Equity ratio	17.7%	20.1%	-2.4%	14.9%	17.8%	-2.9%

*1. () : Changes from the previous term, %

*2. Ordinary income means Income before Provision for (reversal of) Reserve for Fluctuation in Water Level, special items and Income taxes and Minority interests.

Major factors (non-consolidated)

	4/12-12/12	4/11-12/11	Change
Electricity sales (TWh)	104.4(97.2)	107.5(96.2)	-3.0
Residential	34.1(98.2)	34.7(94.1)	-0.6
Commercial and industrial (*2)	70.3(96.6)	72.7(97.2)	-2.4
Nuclear capacity factor (%)	15.3	48.3	-33.0
Water run-off ratio (%)	90.7	109.4	-18.7
All Japan CIF crude oil price (\$/barrel)	114.0	113.1	+0.9
Exchange rate [TTM] (yen/\$)	80	79	+1
Interest rate [long-term prime rate] (%)	1.27	1.47	-0.20

*1. () : Changes from the previous term, %

*2. Including the liberalized segment

Electricity sales

<Electricity sales volume>

(million kWh, %)

			2Q	Oct.	Nov.	Dec.	4/12-12/12
Regulated segment	Lightning		23,073 (96.1)	3,128 (89.4)	3,495 (106.2)	4,402 (112.4)	34,099 (98.2)
	Power	Low voltage	2,744 (95.1)	387 (92.5)	316 (101.5)	390 (112.4)	3,836 (96.8)
		Others	369 (95.0)	43 (84.0)	58 (104.6)	71 (106.1)	542 (96.3)
		Sub total	3,113 (95.1)	430 (91.6)	374 (102.0)	461 (111.4)	4,378 (96.8)
	Sub total		26,186 (96.0)	3,558 (89.6)	3,870 (105.8)	4,863 (112.3)	38,477 (98.1)
Liberalized segment			45,017 (96.5)	7,272 (97.5)	6,764 (95.8)	6,879 (97.2)	65,932 (96.6)
Total			71,203 (96.3)	10,830 (94.8)	10,633 (99.2)	11,742 (103.0)	104,408 (97.2)

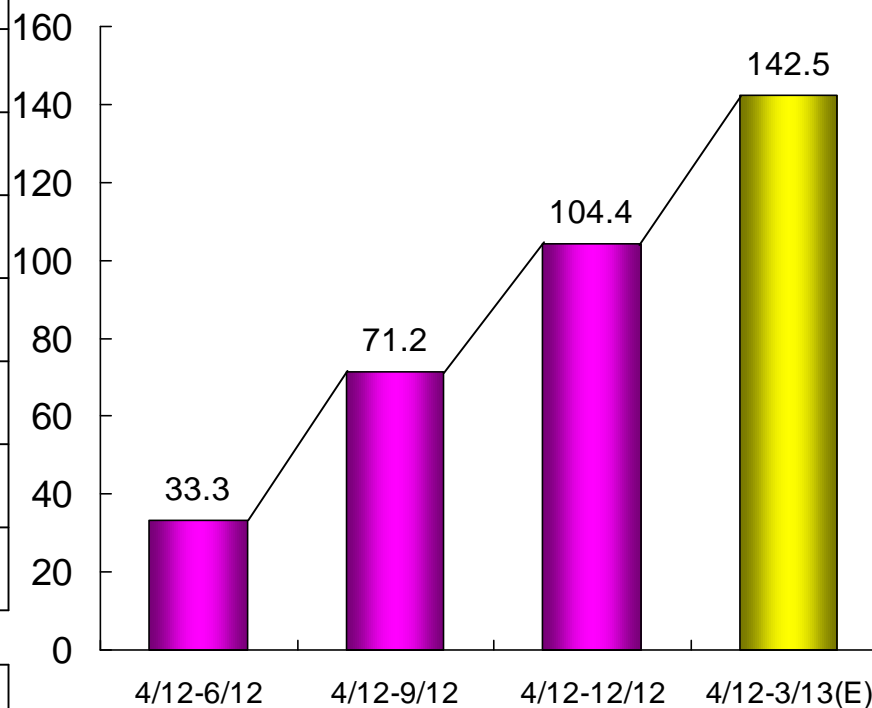
【Breakdown liberalized segment】

Commercial	16,990 (98.4)	2,722 (101.5)	2,415 (98.8)	2,563 (102.9)	24,690 (99.2)
Industrial and other	28,027 (95.4)	4,550 (95.3)	4,349 (94.2)	4,316 (94.1)	41,241 (95.1)

* () : Changes from the previous term, %

<Electricity sales results and forecasts>

(TWh)



※The figure announced November 26 has been unchanged.

Total electricity sales for 3Q of FY 3/2013 decreased to 104,408 million kWh(-2.8%) from the same period in the previous year for the following reasons.

- Decrease in electricity demand due to the effects produced by the cooperation of saving energy.
- Decrease in industry demand due to downturn in industrial production activities.

	4/12-12/12	4/11-12/11	Change	Breakdown
Ordinary revenues (Operating revenues)	1,869.4 (1,849.1)	1,850.0 (1,826.7)	+19.4 (+22.4)	
Electricity sales	1,726.3	1,708.5	+17.8	<ul style="list-style-type: none"> • Decrease in electricity sales volume -48.0 • Increase in revenue per kWh due to change of fuel price +55.0 • Increase in revenue per kWh mainly due to renewable energy power promotion surcharge +11.0
Others	143.0	141.5	+1.5	<ul style="list-style-type: none"> • For other utility companies -11.3 • Non-electric business revenues +9.3
Ordinary expenses	2,118.5	1,972.6	+145.8	
Personnel	174.5	179.5	-5.0	
Fuel	667.9	502.3	+165.5	<ul style="list-style-type: none"> • Fossil-fuel costs +178.2 <ul style="list-style-type: none"> • Decline in nuclear capacity factor +203.0 • Decrease in water flow +15.0 • Increase in purchased power volume -46.0 • Decrease in electricity sales volume -32.0 • Fluctuation of oil, LNG and coal prices +25.0 • Depreciation of the yen +5.0 • Changes in component of fossil-fuel sources +8.0 • Nuclear fuel costs -12.6
Backend expenses of nuclear power	38.8	57.4	-18.5	<ul style="list-style-type: none"> • Reprocessing cost of irradiated nuclear fuel -8.3
Maintenance	134.8	195.0	-60.2	<ul style="list-style-type: none"> • Nuclear power -34.6 • Distribution -10.5
Taxes other than income taxes	108.4	110.3	-1.8	
Depreciation	218.7	236.7	-17.9	<ul style="list-style-type: none"> • Fossil-fired power -7.8 • Nuclear power -2.7
Purchased power	458.1	377.8	+80.2	<ul style="list-style-type: none"> • From other utility companies +44.5 • From other non-utility companies +35.6
Interest expenses	37.3	34.2	+3.1	
Other	279.6	279.0	+0.6	
Ordinary loss or loss	-249.0	-122.5	-126.4	
Net loss	-170.1	-126.1	-44.0	

Non-consolidated balance sheets

(billion yen)

	Dec. 31, 2012	Mar. 31, 2012	Change	Breakdown
Assets	6,648.0	6,660.4	-12.4	<ul style="list-style-type: none"> • Capital expenditures +230.5 • Depreciation and amortization -221.2 • Deferred tax assets +71.9 • Other accounts receivable -50.6 • Cash and time deposits -26.4 • Reserve fund for reprocessing of irradiated nuclear fuel -25.2
Liabilities	5,660.3	5,476.9	+183.3	<ul style="list-style-type: none"> • Interest bearing debt +262.8 • Accounts payable and accrued expenses -95.2
Net assets	987.6	1,183.5	-195.8	<ul style="list-style-type: none"> • Net loss -170.1 • Dividend (¥30 per share for FY3/12 year-end) -26.8

Consolidated statements of operations

7

(billion yen)

	4/12-12/12	4/11-12/11	Change	Breakdown
Ordinary revenues (Operating revenues)	2,108.0 (2,081.9)	2,074.6 (2,046.5)	+33.4 (+35.4)	
Electric operating revenues	1,780.3	1,767.5	+12.8	<ul style="list-style-type: none"> • Increase in electricity sales revenues +17.8 • Decrease in electricity sales revenues for other utility companies -11.3
Other operating revenues	301.6	278.9	+22.6	<ul style="list-style-type: none"> • Increase in integrated energy supply revenues +10.7 • Increase in information and telecommunications revenues +5.1
Non-operating revenues	26.0	28.1	-2.0	
Ordinary expenses	2,329.5	2,170.3	+159.1	
Electric operating expenses	2,017.0	1,869.6	+147.4	<ul style="list-style-type: none"> • Fuel costs +165.5 • Purchased power +80.2 • Maintenance costs -60.2
Other operating expenses	262.5	244.9	+17.5	<ul style="list-style-type: none"> • Increase in integrated energy supply costs +3.7 • Increase in information and telecommunications costs +4.1
Non-operating expenses	49.9	55.8	-5.8	
Ordinary loss	-221.4	-95.7	-125.7	
Net loss	-151.9	-118.1	-33.8	
Comprehensive income or loss	-154.2	-135.1	-19.0	

Consolidated balance sheets

(billion yen)

	Dec. 31, 2012	Mar. 31, 2012	Change	Breakdown
Assets	7,505.6	7,521.3	-15.7	<ul style="list-style-type: none"> • Capital expenditures +302.5 • Depreciation and amortization -282.6 • Deferred tax assets +73.7 • Other account receivable -50.1 • Cash and time deposits -28.8 • Reserve fund for reprocessing of irradiated nuclear fuel -25.2
Liabilities	6,156.8	5,991.5	+165.3	<ul style="list-style-type: none"> • Interest bearing debt +266.0 • Accounts payable and accrued expenses -98.2
Net assets	1,348.7	1,529.8	-181.1	<ul style="list-style-type: none"> • Net loss -151.9 • Dividend (¥30 per share for FY3/12 year-end) -26.8

Segment information

(billion yen)

	Reportable segments		Other	Total	Eliminations/ corporate	Consolidated
	Electric power	IT/communications				
Operating revenues	1,789.2 (+13.0)	153.3 (+4.3)	360.4 (+8.7)	2,303.1 (+26.1)	-221.1 (+9.3)	2,081.9 (+35.4)
Sales to external customers	1,780.3 (+12.8)	115.2 (+5.1)	186.3 (+17.4)	2,081.9 (+35.4)	—	2,081.9 (+35.4)
Operating income or loss	-235.9 (-132.8)	19.7 (+0.2)	17.2 (+3.4)	-198.9 (-129.1)	1.3 (-0.3)	-197.5 (-129.5)

*() : Changes from the previous term, billion yen

Financial forecasts

(consolidated, non-consolidated)

9

※The figure announced November 26 has been unchanged.

(The change from FY ended 3/2012)

(billion yen)	Consolidated			Non-consolidated		
	4/12-3/13(E)	4/11-3/12	Change	4/12-3/13(E)	4/11-3/12	Change
Operating revenues	2,840.0	2,811.4	+28.5 (+1.0%)	2,510.0	2,503.1	+6.8 (+0.3%)
Operating loss	-350.0	-229.3	-120.6 (-)	-390.0	-276.6	-113.3 (-)
Ordinary loss	-390.0	-265.5	-124.4 (-)	-420.0	-302.0	-117.9 (-)
Net loss	-265.0	-242.2	-22.7 (-)	-290.0	-257.6	-32.3 (-)

<Major factors>

	4/12-3/13(E)	4/11-3/12
Electricity sales (TWh)	142.5	146.0
Residential	47.6	50.0
Commercial and industrial	94.9	96.0
Nuclear capacity factor (%)	Approx.17	37.6
Water run-off ratio (%)	95.5	110.5
All Japan CIF crude oil price (\$/barrel)	Approx.113	114.2
Exchange rate [TTM] (yen/\$)	Approx. 79	79
Interest rate [long-term prime rate] (%)	Approx.1.2	1.45

<Sensitivity of major factors>

(billion yen)

	4/12-3/13(E)	4/11-3/12
Nuclear capacity factor per 1%	9.7	9.4
Water run-off ratio per 1%	1.6	1.5
All Japan CIF crude oil price per \$1/barrel	7.8	6.9
Exchange rate [TTM] per ¥1/\$	13.9	12.4
Interest rate [long-term prime rate] per 1%	6.2	5.6

Sensitivity of major factors are subject to change if the rapid and drastic changes of major factors happen.

【Dividend forecasts for FY ending 3/13】

	Interim	Year-end	Annual
Dividend per share	¥0	¥0(E)	¥0(E)

Non-electric business

Financial highlights of non-electric business

11

(billion yen)

		4/12-12/12	4/11-12/11	Change	Breakdown	
Non-electric business (*1)	Sales to non-group companies	298.4	275.1	+23.3		
	Ordinary income	44.2	36.7	+7.4		
	Integrated energy supply (*2)	Sales to non-group companies	74.9	64.1	+10.7	・Increase in sales price (gas)
		Ordinary income	8.3	1.2	+7.1	
	Information and telecommunications	Sales to non-group companies	115.2	110.1	+5.1	・Increase in FTTH subscribers
		Ordinary income	18.1	17.1	+1.0	
	Lifecycle-related business	Sales to non-group companies	61.2	58.5	+2.7	・Increase in sales volume on real estate business ・Increase in costs of real estate business
		Ordinary income	5.7	6.7	-0.9	
	Other business	Sales to non-group companies	46.9	42.2	+4.6	・Increase in order amount ・Increase in sales of LNG project company
		Ordinary income	11.9	11.6	+0.3	

*1. Figures in this page are before eliminations, and excluding exchange gain or loss unrealized.

*2. 'Integrated energy supply' includes 'Gas supply business', 'Fuel supply business' and a part of 'Steam supply business' booked as 'non-electric business' in non-consolidated financial statement.

(billion yen)

		Revised (E)	Previous (E) (Nov.26,2012)	Change	Breakdown
Non-electric business (*1)	Sales to non-group companies	426.0	426.0	—	
	Ordinary income	56.0	54.0	+2.0	
Integrated energy supply (*2)	Sales to non-group companies	101.0	101.0	—	• Increase in material price (gas)
	Ordinary income	9.0	10.0	-1.0	
Information and telecommunications	Sales to non-group companies	156.0	156.0	—	
	Ordinary income	20.0	20.0	—	
Lifecycle-related business	Sales to non-group companies	98.0	98.0	—	• Increase in sales volume on real estate business • Increase in costs of building business
	Ordinary income	9.0	8.0	+1.0	
Other business	Sales to non-group companies	71.0	71.0	—	• Recognition of sales on periodic inspection of nuclear power
	Ordinary income	18.0	16.0	+2.0	

*1. Figures in this page are before eliminations, and excluding exchange gain or loss unrealized.

*2. 'Integrated energy supply' includes 'Gas supply business', 'Fuel supply business' and a part of 'Steam supply business' booked as 'non-electric business' in non-consolidated financial statement

Appendix

Sales performance and objectives

		4/12-12/12	4/12-3/13(Objective)
Electric business	load leveling plan	58 thousand	94 thousand

		4/12-12/12	4/12-3/13(Objective)
Electric business	Efficient load leveling, energy saving, systems	1.8 thousand	2.1 thousand

		4/11-12/11	4/12-12/12	4/12-3/13(Forecast)
Integrated energy supply	Sales volume of gas and heavy oil [equivalent to LNG] (tons)	670 thousand	710 thousand	960 thousand

		Mar. 31, 2012	Dec. 31, 2012	4/12-3/13(Forecast)
Information and telecommunications	Number of FTTH subscribers	1,298 thousand	1,373 thousand	1,400 thousand
	Number of corporate customers	38 thousand	39 thousand	40 thousand

For further information

Planning Group (Investor Relations)
Office of Accounting and Finance
The Kansai Electric Power Co., Inc.

Telephone	:+81 6 6441 8821 (operator)
Facsimile	:+81 6 6441 0569
Website	: http://www.kepco.co.jp